



**Electric Utility Commission**  
**July 18, 2011 – 6:00 p.m.**  
**Town Lake Center, Shudde Fath Conference Room**  
**721 Barton Springs Road, Austin, Texas**

**AGENDA**

**Members:**

Phillip Schmandt, Chair  
Linda Shaw, Vice Chair  
Gary “Bernie” Bernfeld

Shudde Fath  
Stephen Smaha

Steve Taylor  
Michael E. Webber

**For more information, please visit:** [City of Austin Boards and Commissions Information Center](http://www.ci.austin.tx.us/cityclerk/boards_commissions/boards/bid27.htm)

([www.ci.austin.tx.us/cityclerk/boards\\_commissions/boards/bid27.htm](http://www.ci.austin.tx.us/cityclerk/boards_commissions/boards/bid27.htm))

The Electric Utility Commission may go into a closed session, if necessary, under Chapter 551 of the Texas Government Code to discuss or take action on a "competitive matter" of Austin Energy as provided for under Section 551.086. [Reading and Action on Consent Agenda: Items 4-23 may be acted upon by one motion. No separate discussion or action on any of the items is necessary unless desired by a Commissioner.](#)

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1. **CALL TO ORDER**
2. **APPROVAL OF MINUTES** - Approve minutes of the June 20, 2011 regular meeting.
3. **CITIZEN COMMUNICATIONS: GENERAL**

**NEW BUSINESS – CONSENT ITEMS**

4. Recommend authorization to execute a construction contract with PIATRA INC. (FW/WBE - 81.66%), Austin, TX, for Austin Energy’s Mueller Substation Security Enclosure in an amount not to exceed \$199,897.50.
5. Recommend authorization to negotiate and execute an amendment to the professional services agreement with ELLERBE BECKET INC., Minneapolis, MN, for architectural consulting services for Austin Energy's new System Control Center in the amount of \$230,240.34, including an increase of authorization in the amount of \$165,154.34, plus a contingency in the amount of \$50,000, for a total not-to-exceed authorization increase of \$215,154.34, and total not-to-exceed contract amount of \$5,167,837.11.
6. Recommend authorization to award and execute a 12-month requirements supply contract with S&C ELECTRIC COMPANY, Chicago, IL, for the purchase of circuit switchers for Austin Energy in an estimated amount not to exceed \$798,085, with four 12-month extension options in an estimated amount not to exceed \$798,085 per extension option, for a total estimated contract amount not to exceed \$3,990,425.
7. Recommend authorization to award and execute a 12-month requirements service contract with ABB, INC., Raleigh, NC, for support and maintenance of Austin Energy’s STATCOM System in an estimated amount not to exceed \$100,000, with four 12-month extension options in an estimated amount not to exceed \$100,000 per extension option, for a total estimated contract amount not to exceed \$500,000.
8. Recommend authorization to award and execute a 12-month requirements supply contract with WAUKESHA ELECTRIC SYSTEMS, INC., Dallas, TX, for the purchase of load tap

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changer kits for use at Austin Energy substations in an estimated amount not to exceed \$200,000, with four 12-month extension options in an estimated amount not to exceed \$200,000 per extension option, for a total estimated contract amount not to exceed \$1,000,000.

9. Recommend authorization to award and execute a 12-month requirements supply contract with TEXAS ELECTRIC COOPERATIVES, Georgetown, TX, for the purchase of relays for switchgear and control panels for Austin Energy in an estimated amount not to exceed \$200,000, with four 12-month extension options in an estimated amount not to exceed \$200,000 per extension option, for a total estimated contract amount not to exceed \$1,000,000.
10. Recommend authorization to award and execute a 12-month requirements supply contract with ACE 1 POWER EQUIPMENT, Austin, TX, for the purchase of meter sockets with prewired voltage transformer packs for Austin Energy in an estimated amount not to exceed \$150,000, with four 12-month extension options in an estimated amount not to exceed \$150,000 per extension option, for a total estimated contract amount not to exceed \$750,000.
11. Recommend authorization to negotiate and execute all documents and instruments necessary or desirable for the fee simple acquisition of a 12.62-acre tract of land out of Lot 4, Block H, Interport Planned Development, Travis County, Texas, located on Fallwell Lane, Austin, Texas, from New Interport, Ltd., a Texas Limited Partnership, to increase the land buffer and to support the planned expansion of Austin Energy's Sand Hill Energy Center in an amount not to exceed \$998,000.
12. Recommend authorization to award, negotiate and execute an 84-month contract with POWER SYSTEMS MFG, LLC, Jupiter, FL, or one of the other qualified offerors to RFP No. SMH0118, for a long term maintenance agreement for Sand Hill Energy Center's gas turbine and generator unit #5 in an estimated amount not to exceed \$22,937,248.
13. Recommend approval of an ordinance authorizing acceptance of \$363,250 in American Recovery and Reinvestment Act (ARRA) grant funds administered through the State Energy Conservation Office (SECO) and amending the Fiscal Year 2010-2011 Austin Energy Operating Budget Special Revenue Fund (Ordinance No. 20100913-002) to appropriate such grant funds, and recommend authorization to negotiate and execute a grant agreement between SECO and Austin Energy for the installation of a solar photovoltaic system at the City of Austin's George Washington Carver Museum and Library.
14. Recommend issuance of a rebate to CJUF II STRATUS BLOCK 21 LLC for the installation of energy efficient equipment in an amount not to exceed \$63,475.
15. Recommend issuance of a Letter of Intent for a rebate to LENNAR HOMES, Austin, TX, for the installation of solar energy systems designed to serve 12 new construction residential homes in the BRADSHAW CROSSING, COLARADO CROSSING, and STONEY RIDGE CROSSING SUBDIVISIONS, for a total amount not to exceed \$120,000.
16. Recommend authorization to award and execute a 12-month requirement service agreement with YOUR FLYERS DELIVERED, Austin, TX, for the distribution of door hanging advertisements for Austin Energy's Power Saver™ Programs in an estimated amount not to

exceed \$29,850, with three 12-month extension options in an estimated amount not to exceed \$29,980, for a total estimated contract amount not to exceed \$119,400.

17. Recommend authorization to award, negotiate and execute a 22-month contract with TUEFF-DAVIS ENVIROMEDIA, INC., Austin, TX, or the other qualified offeror to RFP No. SMH0120, for marketing services in an estimated amount not to exceed \$1,000,000, with one 24-month extension option in an estimated amount not to exceed \$800,000, for a total estimated contract amount not to exceed \$1,800,000.
18. Recommend authorization to award, negotiate and execute a contract with JOHNSON CONTROLS, INC., Austin, TX, for a motor upgrade on a YORK chiller for the Domain District Energy Cooling System for a total estimated contract amount not to exceed \$156,690.
19. Authorize award and execution of Amendment No. 2 to a contract with COMP-UTILITY CORPORATION, Austin, TX, for the purchase of Uninterruptible Power Supply (UPS) power modules and external battery system maintenance for the 911 back-up center at the Combined Transportation, Emergency & Communications Center (CTECC) to extend the contract for one 12-month extension option in an estimated amount not to exceed \$14,919 with two additional 12-month extension options in an estimated amount not to exceed \$14,919 each, for a revised total estimated contract amount not to exceed \$106,383.
20. Recommend authorization to award and execute a contract through the Texas Local Government Purchasing Cooperative (BuyBoard) with PHILPOTT MOTORS, LTD, Nederland, TX, for the purchase of 35 light-duty hybrid vehicles in an amount not to exceed \$958,944.50. (Austin Energy's share is \$111,247.25.)
21. Recommend authorization to award and execute 11 contracts through the Texas Local Government Purchasing Cooperative (BuyBoard) with: EQUIPMENT SOUTHWEST, INC., Irving, TX for the purchase of one dump body and three loader attachments in an amount not to exceed \$262,992.40; JOHN DEERE SHARED SERVICES, INC., Moline, IL for the purchase of six tractor/loader/backhoes, two wheel loaders, and one rubber track loader in an amount not to exceed \$960,891.15; WAUKESHA-PEARCE INDUSTRIES, INC., Houston, TX for the purchase of two wheeled excavators in an amount not to exceed \$607,520.80; KINLOCH EQUIPMENT & SUPPLY, INC., Arlington, TX for the purchase of one Vactor sewer body in an amount not to exceed \$207,323.51; COOPER EQUIPMENT CO., INC., San Antonio, TX for the purchase of two gooseneck trailers and one 7,500 gallon water tank in an amount not to exceed \$236,446.10; RUSH TRUCK CENTERS OF TEXAS LP, Buda, TX for the purchase of five cab and chassis and one street-flusher truck in an amount not to exceed \$573,150.00; TEXAN WASTE EQUIPMENT INC. dba HEIL OF TEXAS, Houston, TX for the purchase of seven refuse collection bodies in an amount not to exceed \$638,460.00; CHASTANG ENTERPRISES, INC., Houston, TX for the purchase of two cab and chassis in an amount not to exceed \$279,378.00; TIGER CORPORATION, Sioux Falls, SD for the purchase of one slope mower in an amount not to exceed \$99,225.52; TEREX UTILITIES, INC., San Antonio, TX for the purchase of one aerial device in an amount not to exceed \$118,182.00; WIRTGEN AMERICA, INC., Antioch, TN for the purchase of one milling machine and one drum roller in an amount not to exceed \$282,229.70. (Austin Energy's share is \$118,182.)

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22. Recommend authorization to award and execute a contract with CALDWELL COUNTRY CHEVROLET, Caldwell, TX, for the purchase of 12 Chevrolet Tahoes in an amount not to exceed \$331,619.45. (Austin Energy's share is \$91,599.15.)
23. Authorize award and execution of a contract with CALDWELL COUNTRY CHEVROLET, Caldwell, TX, or one of the other qualified bidders for IFB-BV SAP0123, for the purchase of five 15-passenger vans in an amount not to exceed \$114,880. (Austin Energy's share is \$22,976.)

#### **STAFF REPORTS AND BRIEFINGS**

24. Monthly Financial Report
25. Deferred Payment Arrangements and Disconnections Report
26. Presentation of Austin Energy's Annual Performance Report FY 2010
27. Briefing on plans to execute additional long-term wind power purchase agreements
28. Update on Austin Energy's rate redesign including preliminary commercial and industrial rates

#### **FUTURE AGENDA ITEMS**

29. Request agenda items including information related to the Upcoming Procurements Report

#### **30. ADJOURN**



**ELECTRIC UTILITY COMMISSION  
REGULAR MEETING MINUTES  
JUNE 20, 2011**

**The Electric Utility Commission (EUC) convened in a regular meeting in the Shudde Fath Conference Room at 721 Barton Springs Road in Austin, Texas.**

1. **CALL TO ORDER** – Linda Shaw, Vice Chair, called the meeting to order at 6:05 p.m. Commissioners in attendance: Linda Shaw, Vice Chair; Gary ‘Bernie’ Bernfeld, Shudde Fath, Steve Taylor, and Dr. Michael E. Webber. Phillip Schmandt, Chair, and Stephen Smaha were absent.

Staff in attendance: Larry Weis, Cheryl Mele, Kerry Overton, Elaine Hart, J.J. Gutierrez, Ann Little, Andy Perny, Jackie Sargent, Alan Claypool, Karl Rabago, Pat Sweeney, Ed Clark, David Kutach, Kathleen Garrett, Fred Yebra, Scott Jarman, Jim Collins, Adrienne Brandt, Matt Russell, Marnie Cervenka, Cindi Perez, Carlos Cordova, Drusilla Saenz, and Toye Goodson Collins of Austin Energy; Rosemary Ledesma and Shawn Harris of the Purchasing Department.

2. **APPROVAL OF MINUTES** - Approve minutes of the May 16, 2011 regular meeting. **Motion to approve minutes by Commissioner Taylor, seconded by Commissioner Fath, passed on a vote of 5-0.**
3. **CITIZEN COMMUNICATIONS – None.**

**NEW BUSINESS – CONSENT ITEMS**

4. Recommend approval of an ordinance authorizing acceptance of \$20,000 in cooperative agreement funds from the U.S. Department of Energy (DOE) and amending the Fiscal Year 2010-2011 Austin Energy Operating Budget Special Revenue Fund (Ordinance No. 20100913-002) to appropriate \$20,000 to continue the Solar City Partnership to promote the use of solar energy. **Motion to approve on consent by Commissioner Bernfeld, seconded by Commissioner Taylor, passed on a vote of 5-0.**
5. Recommend issuance of a rebate to Spring Valley Apartments for performing duct sealing at their 214-unit complex located at 2302 E. William Cannon Drive, in an amount not to exceed \$80,965. **Motion to approve on consent by Commissioner Bernfeld, seconded by Commissioner Taylor, passed on a vote of 5-0.**
6. Recommend authorization to award and execute Amendment No. 2 to a contract with SIMTEC INCORPORATED, Madison, WI for the purchase of maintenance and support services for RTSim Software for Austin Energy - Energy Marketing Operations (EMO) to extend the contract for one 12-month extension option in an estimated not to exceed \$46,539 with two additional 12-month extension options in an estimated amount not to exceed \$48,866, for the third 12-month extension option and \$51,309 for the fourth extension option for a revised total estimated contract amount not to exceed \$233,249. **Motion to approve on consent by Commissioner Bernfeld, seconded by Commissioner Taylor, passed on a vote of 5-0.**
7. Recommend authorization to award and execute a contract with ALFRED CONHAGEN, INC., OF TEXAS, La Marque, TX, to rebuild a water circulating pump for Sand Hill Energy Center in an amount not to exceed \$53,524. **Motion to approve on consent by Commissioner Bernfeld, seconded by Commissioner Taylor, passed on a vote of 5-0.**

8. Recommend authorization to award and execute a contract with CONTROL COMPONENTS, INC., Rancho Santa Margarita, CA, for the purchase of valve repair parts for Unit 5 at the Sand Hill Energy Center in an amount not to exceed \$62,963. **Motion to approve on consent by Commissioner Bernfeld, seconded by Commissioner Taylor, passed on a vote of 5-0.**
9. Recommend authorization to award and execute Amendment No. 2 to a contract with JASPER SOFTWARE CORPORATION, San Francisco, CA for the purchase of maintenance and support services for Intelligence Suite Software for financial and management reporting for Austin Energy Corporate Quality Services to extend the contract for one 12-month extension option in an estimated not to exceed \$35,000, with one additional 12-month extension option in an estimated amount not to exceed \$38,000, for a revised total estimated contract amount not to exceed \$153,500. **Motion to approve on consent by Commissioner Bernfeld, seconded by Commissioner Taylor, passed on a vote of 5-0.**
10. Recommend authorization to award, negotiate, and execute Amendment No. 2 to a contract with SIMPLEX GRINNELL L.P., Round Rock, TX, for inspection, testing, maintenance, and repair service for fire suppression and alarm systems for Austin Energy, to increase the original period and the four extension options in an estimated not to exceed \$119,654 per year, for a revised total estimated contract amount not to exceed \$2,098,270. **Motion to approve by Commissioner Taylor, seconded by Commissioner Bernfeld, passed on a vote of 5-0.**
11. Recommend authorization to award, negotiate, and execute Amendment No. 4 to a contract with SOUTH LAMAR STORAGE, Austin, TX for the rental of off-site storage facilities for Austin Energy, to extend the contract for one 12-month extension option in an estimated not to exceed \$31,170, with one additional 12-month extension option in an estimated amount not to exceed \$31,170, for a revised total estimated contract amount not to exceed \$118,045. **Motion to approve on consent by Commissioner Bernfeld, seconded by Commissioner Taylor, passed on a vote of 5-0.**
12. Recommend authorization to award and execute a 36-month requirements supply contract with PRIESTER-MELL & NICHOLSON INC., Austin, TX for the purchase of 3-phase dead front switch gear for Austin Energy in an estimated amount not to exceed \$942,300, with three 12-month extension options in an estimated amount not to exceed \$314,100 per extension option, for a total estimated contract amount not to exceed \$1,884,600. **Motion to approve on consent by Commissioner Bernfeld, seconded by Commissioner Taylor, passed on a vote of 5-0.**
13. Authorize award and execution of a 12-month requirements supply contract with NOLAN POWER GROUP, LLC, Houston, TX for the purchase of battery banks for Austin Energy in an estimated amount not to exceed \$138,325, with four 12-month extension options in an estimated amount not to exceed \$138,325 per extension option, for a total estimated contract amount not to exceed \$691,625. **Motion to approve by Commissioner Taylor, seconded by Commissioner Bernfeld, passed on a vote of 5-0.**
14. Recommend authorization to award, negotiate, and execute a 12-month requirements service contract with GREEN CONSTRUCTOR GROUP, LLC, (WB), Coupland, TX, to provide maintenance and repairs of stormwater ponds owned, operated and or affecting Austin Energy in an estimated amount not to exceed \$200,000 with five 12-month extension options in an estimated amount not to exceed \$100,000 per extension option, for a total estimated contract amount not to exceed \$700,000. **Motion to approve by Commissioner Taylor, seconded by Commissioner Bernfeld, passed on a vote of 5-0.**

## **OLD BUSINESS**

15. Discussion of Austin Energy's Fiscal Year 2012 Budget Development. Presentation by Elaine Hart, Chief Financial Officer.

## **STAFF REPORTS AND BRIEFINGS**

16. Monthly Financial Report by Elaine Hart, Chief Financial Officer.
17. Deferred Payment Arrangements and Disconnections Report. This report was included in the backup materials. There was no discussion.
18. Update on Austin Energy's Rate Redesign by Larry Weis, General Manager, and Ann Little, Vice President, Finance and Corporate Services.
19. **EXECUTIVE SESSION** – Andy Perny, Assistant City Attorney, announced that the Electric Utility Commission would convene in Executive Session pursuant to Section 551.086, Public Power Utility Competitive Matters, of the Texas Government Code to discuss matters relating to Austin Energy generation resources. The Executive Session began at 7:45 p.m. and ended at 8:07 p.m.

## **FUTURE AGENDA ITEMS**

20. Request agenda items including information related to the Upcoming Procurements Report – Commissioner Webber said he would ask staff about two planned purchases for the Sand Hill Energy Center at next month's meeting. Commissioner Bernfeld requested a report on software purchases made in the last year and plans for purchases in the coming year, including costs and functions of each purchase. He would like to know how Austin Energy approaches software purchases and whether there are companies that can serve multiple functions. This report will be emailed to members.
21. **ADJOURN** – Vice Chair Shaw adjourned the meeting at 8:10 p.m. without objection.



## Recommendation for Council Action (CLMD)

Austin City Council	Item ID:	7793	Agenda Number	<ITEM_OUTLINE>
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Meeting Date:	August 4, 2011
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Department:	Contract and Land Management
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### Subject

Authorize execution of a construction contract with PIATRA INC. (FW/WBE - 81.66%), Austin, TX for Austin Energy's Mueller Substation Security Enclosure in an amount not to exceed \$199,897.50.

### Amount and Source of Funding

Funding is available in the Fiscal Year 2010-2011 Capital Budget of Austin Energy.

### Fiscal Note

A fiscal note is attached.

Purchasing Language:	Lowest bid of two bids received.
Prior Council Action:	
For More Information:	David Wood, 322-6940; Dorthy Kester, 505-7041; April Shaw, 974-7141
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on July 18, 2011.
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9A of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program) by meeting the goals with 9.02% MBE and 1.50% WBE subcontractor participation.
Related Items:	

### Additional Backup Information

This contract is for the construction of a secure enclosure around the new Mueller Substation, which is currently being built on the Morris Williams Golf Course on Manor Road. A total of 5.87 acres was purchased by Austin Energy from the Parks & Recreation Department in March of 2010 for the new substation as well as other electric utility easements needed to deliver reliable electric service to a growing population in the Mueller area and surrounding neighborhoods.

The enclosure design was selected by community involvement to have masonry walls of varying heights on two sides and a chain link fence on the other two sides. Once finished, the enclosure will meet National Electric Safety Code (NESC) requirements to limit the likelihood of illegal entry into the substation.



The contract allows 60 calendar days for completion of this project. This project is located within zip code 78723.

DRAFT

Google maps

Address **4707 Manor Rd**  
**Austin, TX 78723**

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**M/WBE Summary**

Bid documents were distributed to eight general contractors. Bids were opened on June 9, 2011. Piatra Inc., submitted the lowest of two bids received:

Piatra, Inc, Austin, TX	\$199,897.50
Austin Constructors, LLC, Austin, TX	\$345,043.00

The contractor's choice of work methodology provides for one area of subcontracting opportunities listed below. Project specific goals stated in the solicitation were **9.02%** MBE and **1.50%** WBE. Total participation estimated on base bid amount of \$199,897.50:

<u>M/WBE TOTAL – PRIME</u>	<u>\$163,238.50</u>	<u><b>81.66%</b></u>
(FW) Piatra, Inc, Austin, TX		
<u>MBE TOTAL – SUBCONTRACTORS</u>	<u>\$36,659.00</u>	<u><b>18.34%</b></u>
MBE Subtotal	\$36,659.00	18.34%
(FA) Metalink, Austin, TX (fencing)		

The Contractor submitted a MBE/WBE Compliance Plan that met the goals of the solicitation and was approved by the Small & Minority Business Resources Department. Second bidder information is provided below.

SECOND BIDDER – Austin Contractors LLC \$345,043.00  
 47.64% M/WBE prime participation; 10.14% MBE; 4.71% WBE; 37.51% Non M/WBE subcontractor participation.



## Recommendation for Council Action (CLMD)

Austin City Council	Item ID:	7743	Agenda Number	<ITEM_OUTLINE>
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Meeting Date:	July 28, 2011
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Department:	Contract and Land Management
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### Subject

Authorize negotiation and execution of an amendment to the professional services agreement with ELLERBE BECKETT INC., Minneapolis, MN, for architectural consulting services for Austin Energy's new System Control Center in the amount of \$230,240.34, including an increase of authorization in the amount of \$165,154.34, plus a contingency in the amount of \$50,000, for a total not-to-exceed authorization increase of \$215,154.34, and total not-to-exceed contract amount of \$5,167,837.11.

### Amount and Source of Funding

Funding is available in the Fiscal Year 2010-2011 Capital Budget of Austin Energy.

### Fiscal Note

A fiscal note is attached.

Purchasing Language:	
Prior Council Action:	June 18, 2008 - Approved original consultant services agreement; September 29, 2009 – Approved Supplemental Amendment # 2
For More Information:	Laura Lee Franks 322-6854; Rolando Fernandez 974-7749; April Shaw 974-7141
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on July 18, 2011.
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9B of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program) with 9.70% MBE and 3.24% WBE subconsultant participation to date.
Related Items:	

### Additional Backup Information

This proposed amendment will provide for additional Construction Phase services required due to a revision in the construction schedule for Austin Energy's new System Control Center (SCC) located at 2500 Montopolis Drive. From August 2009 to present, the estimated duration of the Construction Phase has increased from 14 months to 20 months primarily due to adjustments in the bid schedule mandated by City processes. This additional six months must be provided for, but is allocated as a separate task and will only be charged when and if used.

The consultant has completed the design for this facility and is now working with DPR Construction, Inc., the Construction Manager at Risk, to ensure the effective implementation of the design through the Construction Phase.

In October 2005, the City Manager was directed by City Council to relocate the existing Energy Control Center (ECC) from its West Avenue location so that the property could be incorporated into the Seaholm and downtown redevelopment efforts. In July 2007, Austin Energy purchased an existing building and surrounding 12 acres from Tokyo Electron, located at 2500 Montopolis Drive, with the objective of using this property for the ECC relocation project. This new facility, the System Control Center (SCC), will house current ECC employees as well as several other compatible workgroups within Austin Energy.

When complete, the existing building will increase in size from 120,000 to 174,000 square feet. A new 18,000 square foot building will be built to house Austin Energy's Distribution Construction Maintenance group as well as provide a covered area for bucket trucks. These facilities will provide Austin Energy with state of the art control and data centers required to meet North American Reliability Corporation (NERC) standards. Additionally, the SCC will provide laboratory and development spaces required to support advancement of the Smart Grid and will meet current standards for physical security appropriate to the industry.

Both existing and new buildings will support photovoltaic (PV) systems which are expected to generate approximately 517kW and 144 kW of power, respectively. When installed, these PV systems will be the largest rooftop installations in Austin Energy's portfolio.

The SCC project is targeting a LEED silver certification for design and construction. This project supports Austin Energy's commitment to renewable energy as stated in the 2003 Strategic Plan and the Austin Climate Protection Plan. The Strategic Plan calls for Austin Energy to implement a highly visible public awareness and education program involving the installation of photovoltaic projects at schools, libraries, community centers, and city buildings. Additionally the SCC project is participating in the City's Art in Public Places initiative.

**AUTHORIZATION HISTORY**

<i>AMOUNT</i>	<i>DATE – DESCRIPTION</i>
\$3,500,000.00	6/18/08 (Council) – Original Authorization for Consultant Design Services
\$ 53,000.00	6/18/08 (Council) – Administrative Authority
\$(2,706,767.00)	(De-encumbrance) – Supplemental Amendment (SA) #1 for future additional set of Schematic Design Drawings and remaining work
\$4,206,767.00	9/24/09 (Council) – SA#2; fee increase for Consultant Design Services Design Development Phase through post construction; with de-encumbrance from SA#1, net change of \$ 1,500,000 to project
\$(65,086.00)	<i>Pending</i> (de-encumbrance) – SA#4; fee decrease to eliminate Consultant scope not needed during Construction Phase
\$215,154.34	<i>Proposed</i> (Council) – SA#5; fee increase to account for Consultant services necessary for increase in Construction Mgr @ Risk (CMR) construction duration: \$230,240.34; with de-encumbrance from SA#4, net change of \$ 165,154.34 to project; Owner's Contingency: \$50,000.
<hr/> \$5,203,068.34	<hr/> <i>Total Contract Authorization</i>

**CONTRACT HISTORY**

<i>AMOUNT</i>	<i>DATE -- DESCRIPTION</i>
\$3,500,000.00	5/07/09 – Original contract for Consultant Design Services
\$(2,706,767.00)	(De-encumbrance) – SA#1 for future additional set of Schematic Design Drawings and remaining work
\$4,206,767.00	9/24/09 (Council) – SA#2; fee increase for Consultant Design Services Design Development Phase through post-construction; with de-encumbrance from SA#1, net change of \$ 1,500,000 to project
\$2,682.77	4/28/11 – SA#3; fee increase to account for Consultant services necessary during CMR rebid
\$(65,086.00)	<i>Pending</i> (de-encumbrance) – SA#4; fee decrease to eliminate Consultant scope not needed during Construction Phase
\$230,240.34	<i>Proposed</i> (Council) – SA#5; fee increase to account for Consultant services necessary for increase in CMR construction duration; with de-encumbrance from SA#4, net change of \$ 165,154.34 to project
<hr/> \$5,167,837.11	<hr/> <i>Total Contract Expenditure</i>

**M/WBE Summary**

Participation goals stated in the original approved compliance plan for the agreement were **1.70%** African American; **9.50%** Hispanic; **5.30%** Native/Asian; and **14.20%** WBE. Participation for this amendment:

NON M/WBE TOTAL – PRIME	\$181,157.34	78.68%
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Ellerbe Becket, Inc, Minneapolis, MN		
MBE TOTAL – SUBCONSULTANTS	\$11,448.00	4.97%
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Native/Asian Subtotal	\$11,448.00	4.97%
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(MA) Encotech Engineering Consultants, Austin, TX	\$11,448.00	4.97%
(Construction services support)		
WBE TOTAL – SUBCONTRACTORS	\$37,635.00	16.35 %
<hr/>		
(FW) Austin Architecture Plus, Austin, TX	\$37,635.00	16.35 %
(Construction services support)		

**Overall participation for the entire project, including this amendment:**

**PRIME:**





71.12% Non M/WBE

**SUBCONSULTANTS:**

1.50% African American; 5.91% Hispanic; 2.29% Native/Asian; 3.24% WBE; and 1.89% Non M/WBE

**TOTAL:**

1.50% African American; 5.91% Hispanic; 2.29% Native/Asian; 3.24% WBE; and 73.01% Non M/WBE

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L  <b>AGENDA</b> </div> <div style="display: flex; justify-content: space-around;">     </div>				
<b>Recommendation for Council Action (Purchasing)</b>				
Austin City Council	Item ID:	7800	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	August 4, 2011			
Department:	Purchasing			
Subject				
Authorize award and execution of a 12-month requirements supply contract with S&C ELECTRIC COMPANY, Chicago, IL for the purchase of circuit switchers for Austin Energy in an estimated amount not to exceed \$798,085, with four 12-month extension options in an estimated amount not to exceed \$798,085 per extension option, for a total estimated contract amount not to exceed \$3,990,425.				
Amount and Source of Funding				
Funding in the amount of \$133,014 is available in the Fiscal Year 2010-2011 Operating Budget of Austin Energy. Funding for the remaining ten months of the original contract period and extension options is contingent upon available funding in future budgets.				
Fiscal Note				
There is no unanticipated fiscal impact. A fiscal note is not required.				
Purchasing Language:	Lowest bid meeting specification of two bids received.			
Prior Council Action:				
For More Information:	Gage Loots, Buyer II/512-322-6118			
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on July 18, 2011.			
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.			
Related Items:				



### Additional Backup Information

This contract is for the purchase of circuit switchers for Austin Energy (AE) on an as-needed basis. Circuit switchers connect and disconnect transmission lines or other components to and from the electrical system, providing protection for AE's large power transformers and capacitor banks. They will be installed at substations and can be operated onsite or by remote control to disconnect equipment from the power system for maintenance purposes. They can also be automatically operated by power system protection schemes when an overload or short-circuited condition is detected.

MBE/WBE solicited: 2/2

MBE/WBE bid: 0/0

#### **BID TABULATION**

**IFB No. GAL0015**

**Circuit Switchers**

**(3 – line items)**

#### **Vendor**

#### **Total Bid Amount – 12 months**

**S&C Electric Company**  
**Chicago, IL**

**\$798,085**

ALSTOM Grid Inc.  
Charleroi, PA

\*

\* Non-responsive. ALSTOM Grid Inc.'s offer did not meet the requirements of the specification.





A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

#### **PRICE ANALYSIS**

- a. Adequate competition.
- b. Ninety-seven notices were sent, including two MBEs and two WBEs. Two bids were received, with no response from the MBE/WBEs.
- c. The pricing offered represents a 7.7% decrease from the last contract award made in September 2006.

#### **APPROVAL JUSTIFICATION**

- a. Lowest responsive bid received. S&C Electric Company is the current provider of these goods.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L  <b>AGENDA</b> </div> <div style="display: flex; justify-content: space-around;">     </div>				
<b>Recommendation for Council Action (Purchasing)</b>				
Austin City Council	Item ID:	7820	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	August 4, 2011			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of a 12-month requirements service contract with ABB, INC., Raleigh, NC for support and maintenance of Austin Energy's STATCOM System in an estimated amount not to exceed \$100,000, with four 12-month extension options in an estimated amount not to exceed \$100,000 per extension option, for a total estimated contract amount not to exceed \$500,000.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$16,667 is available in the Fiscal Year 2010-2011 Operating Budget of Austin Energy. Funding for the remaining ten months of the original contract period and extension options is contingent upon available funding in future budgets.</p>				
Fiscal Note				
<p>There is no unanticipated fiscal impact. A fiscal note is not required.</p>				
Purchasing Language:	Sole Source.			
Prior Council Action:				
For More Information:	Gage Loots, Buyer II/512-322-6118			
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on 07/18/2011.			
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.			
Related Items:				

## Additional Backup Information

This contract is for the purchase of a support and maintenance agreement for Austin Energy's (AE) Static VAR Compensator (STATCOM). The STATCOM provides voltage regulation and dynamic reactive power to the AE transmission system in the downtown area. This is necessary to compensate for events that cause a depression in the system voltage. The STATCOM consists of the power electronic and reactive components, and the associated Mach 2 Communications and Control System.

The proper maintenance and support of the STATCOM is imperative as it is a critical element in AE's transmission system design ensuring reliable power delivery. The STATCOM was designed and manufactured by ABB. ABB has the technical expertise required to provide AE with the support and maintenance necessary to continue optimum operation of the transmission system.

ABB owns the intellectual property rights to the Mach 2 control system hardware and software. ABB is the sole manufacturer and distributor of the associated Mach 2 replacement parts and has the licensed rights to the software in the Mach 2. Because of this, any maintenance or modifications to the control system must originate from ABB.

DRAFT

**CITY OF AUSTIN – PURCHASING DEPT.**  
**RECOMMENDATION FOR COUNCIL ACTION**  
**VENDOR NAME: WAUKESHA ELECTRIC SYSTEMS, INC.**

**AGENDA DATE: 08/18/2011**

**SUBJECT:** Authorize award and execution of a 12-month requirements supply contract with WAUKESHA ELECTRIC SYSTEMS, INC., Dallas, TX, for the purchase of load tap changer kits for use at Austin Energy substations in an estimated amount not to exceed \$200,000, with four 12-month extension options in an estimated amount not to exceed \$200,000 per extension option, for a total estimated contract amount not to exceed \$1,000,000.

**AMOUNT AND SOURCE OF FUNDING:** Funding in the amount of \$16,667 is available in the Fiscal Year 2010-2011 Operating Budget of Austin Energy. Funding for the remaining 11 months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**FOR MORE INFORMATION CONTACT:** Gage Loots, Buyer II/512-322-6118.

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on 07/18/2011.

**PURCHASING:** Sole Source.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This contract will provide load tap changer (LTC) kits on an as-needed basis for use in power transformers at Austin Energy (AE) substations. AE currently has over 200 power transformers equipped with LTCs which regulate voltage by changing the number of turns in the transformer windings. While energized, the movement of the contacts creates an arc inside the LTCs. This movement wears out the contacts over time, resulting in the need to replace the LTC.

AE has standardized using LTC kits equipped with extra low resistance (ELR) contacts in replacing old, worn out LTCs. ELR contacts have an increased maximum current rating which reduces heat, carbon build up, and wear. LTCs with ELR contacts last longer than any other replacement LTCs. On average, LTCs equipped with ELR contacts have a life expectancy of five years, while other replacements last about 18 months. This increased life span means that AE crews will replace LTCs about three times less often which reduces labor costs as well as risks involved in switching the load to another transformer so that maintenance can be performed.

Waukesha Electric Systems, Inc. is owner of the trademark ELR for use in association with “electrical and scientific apparatus, namely, electrical connectors and contacts for electrical switches.” The ELR contacts are manufactured by Waukesha using a special metallic alloy and distributed only through their subsidiary High Voltage Supply. The source and type of this special alloy is confidential trade secret information of Waukesha Electric Systems, Inc. and there is not any other comparable product available from any other manufacturer. Therefore, Waukesha Electric Systems, Inc. is the sole source provider for these products.

DRAFT

**CITY OF AUSTIN – PURCHASING DEPT.  
RECOMMENDATION FOR COUNCIL ACTION  
VENDOR NAME: TEXAS ELECTRIC COOPERATIVES**

**AGENDA DATE: 08/18/2011**

**SUBJECT:** Authorize award and execution of a 12-month requirements supply contract with TEXAS ELECTRIC COOPERATIVES, Georgetown, TX, for the purchase of relays for switchgear and control panels for Austin Energy in an estimated amount not to exceed \$200,000, with four 12-month extension options in an estimated amount not to exceed \$200,000 per extension option, for a total estimated contract amount not to exceed \$1,000,000.

**AMOUNT AND SOURCE OF FUNDING:** Funding in the amount of \$16,667 is available in the Fiscal Year 2010-2011 Operating Budget of Austin Energy. Funding for the remaining 11 months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**FOR MORE INFORMATION CONTACT:** Gage Loots, Buyer II/512-322-6118

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on 07/18/2011.

**PURCHASING:** Lowest bid meeting specifications of four bids received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This contract will provide Austin Energy (AE) with replacement relays and associated parts to be purchased on an as-needed basis. The relays will be installed on control panels and switchgear to protect high voltage transmission lines, substation equipment and the distribution system. Also included in this contract are communication processors, protection logic processors, and fiber optic transceivers, all of which are required to link substation intelligent electronic devices into a single configurable contact point for AE's Supervisory Control and Data Acquisition (SCADA) system, local human machine interfaces, dial-in access, and dial-out notification. The communication processors are connected to the relays and protection processors via fiber optic cable which allows for system protection, automation, communication, monitoring and control of AE's substations. All of these items are part of an upgrade to a new standard of using microprocessor relays allowing for a more complex and thorough analysis of voltages and currents for safe detection of, and protection from, faults in the electric power system.

MBE/WBE solicited: 0/1

MBE/WBE bid: 0/0

**BID TABULATION**

**IFB No. TVN0052REBID2**  
**Relays for Switchgear and Relay Panels**  
**(52 – line items)**

<b><u>Vendor</u></b>	<b><u>Total Bid Amount – 12 months*</u></b>
<b>Texas Electric Cooperatives</b> <b>Georgetown, TX</b>	<b>\$335,328.00</b>
Turtle & Hughes, Inc. Houston, TX	\$366,041.00
Apfelbaum Industrial, Inc. El Paso, TX	\$397,628.50
Schweitzer Engineering Laboratories, Inc. Pullman, WA	**

\* This contract will be awarded in an annual estimated not-to-exceed amount of \$200,000 as stated in the solicitation.

\*\* Non-responsive, Bid did not meet all solicitation requirements.

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Seventy seven notices were sent, including one WBE. There are no known MBEs available for this commodity code. Four bids were received, with no response from the WBE.
- c. The pricing offered represents a 3% increase to the last contract award in February 2005.

**APPROVAL JUSTIFICATION**

- a. Lowest responsive bid received. Texas Electric Cooperatives is not the current provider of these goods.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

**CITY OF AUSTIN – PURCHASING DEPT.  
RECOMMENDATION FOR COUNCIL ACTION  
VENDOR NAME: ACE 1 POWER EQUIPMENT**

**AGENDA DATE: 08/18/2011**

**SUBJECT:** Authorize award and execution of a 12-month requirements supply contract with ACE 1 POWER EQUIPMENT, Austin, TX, for the purchase of meter sockets with prewired voltage transformer packs for Austin Energy in an estimated amount not to exceed \$150,000, with four 12-month extension options in an estimated amount not to exceed \$150,000 per extension option, for a total estimated contract amount not to exceed \$750,000.

**AMOUNT AND SOURCE OF FUNDING:** Funding in the amount of \$150,000 is available in the Fiscal Year 2010-2011 Capital Budget of Austin Energy. Funding for the extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** A fiscal note is attached.

**FOR MORE INFORMATION CONTACT:** Gage Loots, Buyer II/512-322-6118

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on 07/18/2011.

**PURCHASING:** Sole Source.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

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This contract will provide Austin Energy (AE) with one style of meter socket equipped with a prewired voltage transformer (VT) pack, on an as-needed basis. Meter sockets house electric meters, devices that measure customers' electrical usage. VTs in the meter sockets reduce excessive voltage and currents to minimize safety hazards to personnel and equipment.

This VT pack is composed of three VTs molded together. It is roughly equivalent in cost to three conventional VTs, however, the VT pack is compact, light weight, prewired, and since it is housed in the meter socket, the need for an additional enclosure is eliminated. This results in lower installation costs in the form of both labor and materials. Most importantly, the accuracy of the VT pack is much greater, providing a higher level of protection by reducing voltage so that AE crews can safely perform work at that service point. This is especially crucial because these meter sockets with VT packs are installed in situations where 480 volts is present, making it highly volatile and potentially more susceptible to failures.

Two Sockets Two Meters, Inc. (TSTM) is the only company that produces the VT pack as well as the custom meter socket that is compatible with the prewired harness. Ace 1 Power Equipment is the exclusive authorized distributor of TSTM products to Austin Energy. Therefore, Ace 1 Power Equipment is the sole source provider of this product.





## Recommendation for Council Action

Austin City Council	Item ID	7862	Agenda Number	<ITEM_OUTLINE>
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Meeting Date:	8/4/2011	Department:	Austin Energy
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### Subject

Authorize the negotiation and execution of all documents and instruments necessary or desirable for the fee simple acquisition of a 12.62-acre tract of land out of Lot 4, Block H, Interport Planned Development, Travis County, Texas, located on Fallwell Lane, Austin, Texas, from New Interport, Ltd., a Texas Limited Partnership, to increase the land buffer and to support the planned expansion of Austin Energy's Sand Hill Energy Center in an amount not to exceed \$998,000.

### Amount and Source of Funding

Funding in the amount of \$998,000 is available in the Fiscal Year 2010-2011 Capital Budget of Austin Energy.

### Fiscal Note

A fiscal note is attached.

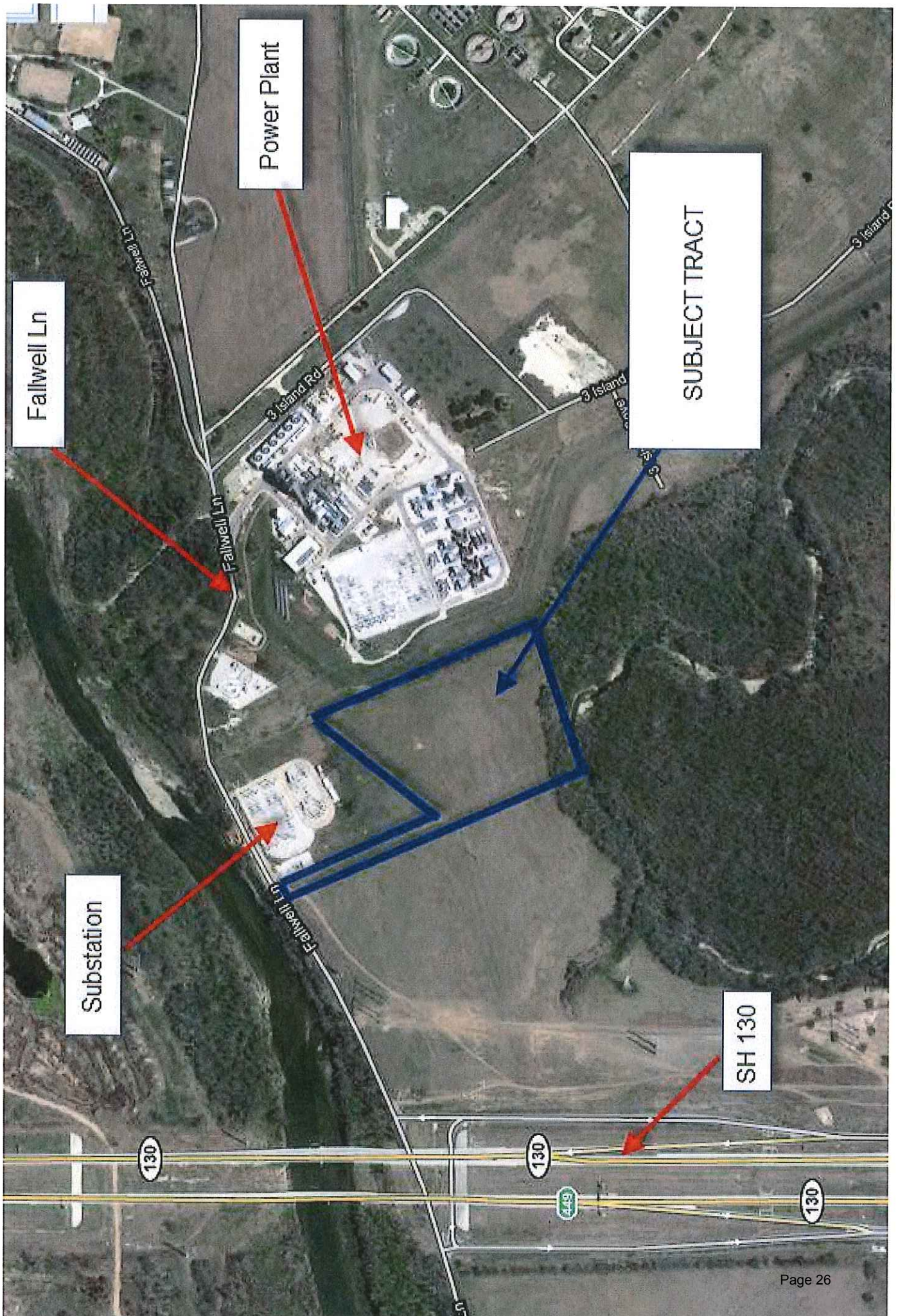
Purchasing Language:	
Prior Council Action:	
For More Information:	Sonny Poole, Manager, Public Involvement and Real Estate, 322-6442.
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on July 18, 2011.
MBE / WBE:	
Related Items:	

### Additional Backup Information





Austin Energy seeks authorization to purchase 12.62 acres near the Sand Hill Energy Center to provide a larger land buffer for the power plant and to support the planned expansion of the combined cycle plant. This buffer will provide additional space around the existing plant and for future laydown and storage of equipment and materials during maintenance and construction projects. In April 2010, City Council approved Austin Energy's Resource, Generation, and Climate Protection Plan which proposes a build out of the Sand Hill Energy Center, adding 200 megawatts (MW) of combined cycle capacity.

The fair market value of the property is \$990,000, as determined by an independent third party appraisal, and the owner has agreed to sell for the appraised value. Additional funds are requested for closing costs associated with the purchase.







<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L  <b>AGENDA</b> </div> <div style="display: flex; justify-content: space-around;">     </div>				
<b>Recommendation for Council Action (Purchasing)</b>				
Austin City Council	Item ID:	7838	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	July 28, 2011			
Department:	Purchasing			
Subject				
Authorize award, negotiation, and execution of a 84-month contract with POWER SYSTEMS MFG, LLC, Jupiter, FL, or one of the other qualified offerors to RFP No. SMH0118, for a long term maintenance agreement for Sand Hill Energy Center's gas turbine and generator unit #5 in an estimated amount not to exceed \$22,937,248.				
Amount and Source of Funding				
Funding in the amount of \$1,292,371 is available in the Fiscal Year 2010-2011 Operating Budget of Austin Energy. Funding for the remaining 81 months of the contract period is contingent upon available funding in future budgets.				
Fiscal Note				
There is no unanticipated fiscal impact. A fiscal note is not required.				
Purchasing Language:	Best evaluated proposal of five proposals received.			
Prior Council Action:				
For More Information:	Shawn Harris, Supervising Sr. Buyer / 505-7351			
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on July 18, 2011.			
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.			
Related Items:				

### Additional Backup Information

This purchase is for a long term maintenance contract and remote monitoring for the 7FA+e gas turbine and associated generator on the combined cycle unit at Sand Hill Energy Center. The 7FA+e is a General Electric industrial gas turbine which requires regular maintenance throughout engine life to ensure reliability and equipment safety. This contract covers required planned maintenance which includes disassembly, installation, inspection, repair of major parts, and replacement of major parts which have reached the end of service life. It also includes planned maintenance, inspections of the associated generator, and unplanned maintenance as required for all components of the combined cycle unit. For planned repairs, this contract levels cash flow for expensive parts and service over multiple years, which ensures that required maintenance is performed in a timely and cost effective manner. For unplanned maintenance, this contract facilitates Austin Energy's access to parts and services to minimize forced outage duration.

The maintenance, parts inspections, parts repairs, and parts replacements covered in this contract are in line with recommendations from the original equipment manufacturer and common practice for other owners of the 7FA+e industrial gas turbine engines and generators.

A City of Austin team with expertise in this area evaluated the proposals and unanimously chose this proposal as the best to provide these services. Evaluation criteria included company and personnel qualifications and experience with similar projects, technical solution proposed and the total evaluated cost for service as well as parts.

This request allows for the development of an agreement with a qualified offeror that Council selects. If the City is unsuccessful in negotiating a satisfactory agreement with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that Council may select another qualified offeror and authorize contract negotiations with this provider.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

#### **PROPOSAL ANALYSIS**





- a. Adequate competition.
- b. Seventy-three notices were sent. There are no known M/WBEs for this commodity code. A total of five proposals were received.

#### **APPROVAL JUSTIFICATION**

- a. Best evaluated proposal received.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

EVALUATION FACTORS	Max. Points	Power Systems Mfg, LLC Jupiter, FL	Pratt & Whitney Power Systems, Inc. East Hartford, CT	General Electric International, Inc Atlanta, GA	Wood Group GTS- Power Plant Services Houston, TX	TurboCare Chicopee, MA
<b><u>Total Evaluated Cost – Cost for quarterly maintenance for six years, cost for contract parts, and labor rates.</u></b> (Proposer with lowest cost to the City will be given maximum points, remainder given on a percentage ratio basis)	45	36	36	18	29	45
<b><u>Personnel and Company Experience and Qualifications</u></b> (Based on similar work scopes and including references of satisfaction with service, length of time providing service, responsiveness as well as companies experience providing similar service, parts, and technical support as well as experience and qualifications of personnel)	35	29	27	34	21	10
<b><u>Technical System Concept and Solution Proposed</u></b> (Grasp of requirements and it's technical solution, responsiveness to terms and conditions, completeness and thoroughness of the technical data and documentation)	20	18	16	18	11	5
<b>TOTAL</b>	<b>100</b>	<b>83</b>	<b>79</b>	<b>70</b>	<b>61</b>	<b>60</b>

As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, pricing for the proposals have been omitted from this matrix.

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L  <b>AGENDA</b> </div> <div style="display: flex; justify-content: space-around;">     </div>				
<b>Recommendation for Council Action</b>				
Austin City Council	Item ID	7822	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	7/28/2011		Department:	Austin Energy
Subject				
<p>Approve an ordinance authorizing acceptance of \$363,250 in American Recovery and Reinvestment Act (ARRA) grant funds administered through the State Energy Conservation Office (SECO) and amending the Fiscal Year 2010-2011 Austin Energy Operating Budget Special Revenue Fund (Ordinance No. 20100913-002) to appropriate such grant funds, and authorize negotiation and execution of a grant agreement between SECO and Austin Energy for the installation of a solar photovoltaic system at the City of Austin's George Washington Carver Museum and Library.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$363,250 is available from the State Energy Conservation Office. Austin Energy will fund an in-kind match in the amount of \$100,000, available in the Fiscal Year 2011 Capital Budget of Austin Energy.</p>				
Fiscal Note				
<p>A fiscal note is attached.</p>				
Purchasing Language:				
Prior Council Action:				
For More Information:	Karl R. Rábago, Vice-President, Distributed Energy Services, 322-6098; Fred Yebra, Director, Energy Efficiency Services, 482-5305.			
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on July 18, 2011 and by the Resource Management Commission on July 19, 2011.			
MBE / WBE:				
Related Items:				
Additional Backup Information				
<p>The Texas Comptroller of Public Accounts' State Energy Conservation Office (SECO) expects to receive over \$290 million in stimulus funds from the American Recovery and Reinvestment Act of 2009. In an effort to support energy efficiency and renewable energy initiatives, SECO is administering grant programs in the areas of Building Efficiency and Retrofit, Distributed Renewable Energy Technology, and Appliance Rebates among others. Austin Energy successfully applied for a competitive grant under the SECO program to install a solar photovoltaic (PV) system at the City of Austin's George Washington Carver Museum and Library.</p> <p>The Carver Museum and Library serves as an excellent site for this project as it provides high visibility to those visiting the library or museum. The electricity generated will offset the operating costs of the two departments that manage the facility, the Parks and Recreation Department and the Library Department. Austin Energy believes that the 105 kW system to be installed will result in reducing electricity costs by about 136,500 kWh per year which equates to an annual savings of approximately \$10,920, about 14% of the Carver Museum and Library's consumption.</p>				

The system will produce enough electricity for 13 average Austin homes for a year and produce an estimated 134 Renewable Energy Credits per year. These savings are equivalent to the planting of 2,921 trees or 146 acres of forest in Austin's parks or the removal of 149,569 vehicle miles or 19 cars from Austin roadways. This project will save 77 tonnes of Carbon Dioxide (CO<sub>2</sub>), 33 pounds of Sulfur Dioxide (SO<sub>2</sub>), 165 pounds of Nitrogen Oxide (NOX), and 215 pounds of Carbon Monoxide (CO) from being emitted into the atmosphere.

This project supports Austin Energy's commitment to renewable energy as stated in Austin Energy's 2003 Strategic Plan and the Austin Climate Protection Plan. The Strategic Plan calls for Austin Energy to implement a highly visible public awareness and education program involving the installation of PV projects at schools, libraries, community centers, and city buildings.

Based on the draft grant agreement with SECO, the grant period is July 5, 2011 to December 31, 2011. The administration of this grant will not require hiring of new employees.

DRAFT

**ORDINANCE NO.**

**AN ORDINANCE AUTHORIZING THE ACCEPTANCE OF AMERICAN RECOVERY AND INVESTMENT ACT (ARRA) FUNDS ADMINISTERED THOROUGH THE STATE ENERGY CONSERVATION OFFICE (SECO) AND AMENDING THE FISCAL YEAR 2010-2011 AUSTIN ENERGY OPERATING BUDGET SPECIAL REVENUE FUND OF ORDINANCE 20100913-002 TO APPROPRIATE SUCH FUNDS.**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF AUSTIN:**

**PART 1.** The Council authorizes the acceptance of \$363,250 in funds provided by the American Recover and Reinvestment Act (ARRA) administered through the State Energy Conservation Office (SECO).

**PART 2.** The Council amends the 2010-2011 Austin Energy Operating Budget Special Revenue Fund of ordinance 20100913-002 to appropriate \$363,250 for the installation of a solar photovoltaic system at the City of Austin's George Washington Carver Museum and Library.

**PART 3.** This ordinance takes effect on August 8, 2011.


**PASSED AND APPROVED**

\_\_\_\_\_, 2011      § \_\_\_\_\_  
    § \_\_\_\_\_  
    § \_\_\_\_\_  
    Lee Leffingwell  
    Mayor

**APPROVED:** \_\_\_\_\_  
                                  Karen Kennard  
                                  City Attorney

**ATTEST:** \_\_\_\_\_  
                                  Shirley A. Gentry  
                                  City Clerk



<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L  <b>AGENDA</b> </div> 				
<b>Recommendation for Council Action</b>				
Austin City Council	Item ID	7858	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	8/4/2011		Department:	Austin Energy
Subject				
Approve issuance of a rebate to CJUF II STRATUS BLOCK 21 LLC for the installation of energy efficient equipment in an amount not to exceed \$63,475.				
Amount and Source of Funding				
Funding is available in the Fiscal Year 2010-2011 Operating Budget of Austin Energy, Conservation Rebates and Incentive Fund.				
Fiscal Note				
There is no unanticipated fiscal impact. A fiscal note is not required.				
Purchasing Language:				
Prior Council Action:				
For More Information:	Fred Yebra, P.E., Director, Energy Efficiency Services, at 482-5305 or Scott Jarman, Engineering Supervisor, at 482-5307.			
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on July 18, 2011 and by the Resource Management Commission on July 19, 2011.			
MBE / WBE:				
Related Items:				
Additional Backup Information				
<p>Austin Energy requests authorization to issue a rebate to CJUF II STRATUS BLOCK 21 LLC in an amount not to exceed \$63,475 for the installation of High Efficiency Lighting, Transformers, Air Handling Units and Chilled Water Pump Variable Frequency Drives, Custom Technology-Outdoor Air Requirements (ASHRAE 62.1), and Custom Technology CO<sup>2</sup> Demand Control Ventilation in accordance with the City of Austin's Commercial Rebate Program guidelines. This program is one element of Austin Energy's comprehensive Energy Resource Plan, approved in December 2003 by City Council, designed to reduce local air pollution through energy conservation, to reduce peak demand, and to assist customers in reducing electric consumption.</p> <p>This facility, located at 200 Lavaca Street in Austin, Texas, includes the new home of Austin City Limits, a 2,200 seat, state-of-the-art theater and music venue. It will also incorporate the W Austin Hotel &amp; Residences, a 35-story tower with 196 condos, 250 guestrooms, spa and restaurant; plus approximately 47,000 square feet of ground and second floor retail. The demand (kW) savings associated with the high efficiency equipment installed in this project is estimated at 294.53 kW, at a program cost of \$215.51 per kilowatt saved. The avoided kWh, estimated at 1,248,620 kWh per year, represents a major benefit to the local environment. This project will prevent the following air</p>				

pollutants from being emitted: 749.8 metric tons of Carbon Dioxide (CO<sub>2</sub>), 0.473 metric tons of Sulfur Dioxide (SO<sub>2</sub>), and 0.523 metric tons of Nitrogen Oxides (NOX).

In addition to the reduced air and toxic metals pollution, the project savings are also equivalent to an estimated 1,683,368 vehicle miles traveled, the removal of 143 cars from our roadways, or the planting of 19,261 trees or 963 acres of forest in Austin's parks.

DRAFT

## RCA PROJECT FACT SHEET

Customer Name: Block 21

File Number: 10953

Facility Address: 200 Lavaca Street, Austin Texas, 78701

Customer Contact: Gail Vittori, CMPBS, 512-928-4786

Estimated Rebate: \$ 63,474.88

Equipment Installed: High Efficiency Lighting, Transformers, Air Handling Units, Chilled water pump Variable Frequency Drives, Custom Technology - Outdoor Air Requirements (ASHRAE 62.1), and Custom Technology-CO<sup>2</sup> Demand Control Ventilation.

Demand Savings: 312.38 kW

KWh Savings: 1,328,054.70 kWh

Cost per kW: \$ 203.20

Estimated Project Cost: \$302 million





Estimated Completion Date: October 2010

Site Information: Block 21 is located at 200 Lavaca Street, Austin, Texas 78701.

### Comments:

Block 21, a former vacant lot in the heart of Austin's Second Street District, has moved from planning to reality. It is the new home of Austin City Limits, a 2,200 seat, state-of-the-art theater and music venue. It will also incorporate the W Austin Hotel & Residences, a 35-story tower designed by Arthur Andersson with 196 condos, 250 guestrooms, spa and restaurant; plus approximately 47,000 square feet of ground and second floor retail.

The \$260-million project is seeking Platinum LEED Certification for its implementation of green building techniques, materials and operational standards. There are only a handful of mixed-use projects and hotels in the world that have achieved LEED Platinum Certification.

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L  <b>AGENDA</b> </div> <div style="display: flex; justify-content: space-around;">     </div>				
<b>Recommendation for Council Action</b>				
Austin City Council	Item ID	7859	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	8/4/2011		Department:	Austin Energy
Subject				
<p>Approve the issuance of a Letter of Intent for a rebate to LENNAR HOMES, Austin, TX, for the installation of solar energy systems designed to serve 12 new construction residential homes in the BRADSHAW CROSSING, COLORADO CROSSING, and STONEY RIDGE CROSSING SUBDIVISIONS, for a total amount not to exceed \$120,000.</p>				
Amount and Source of Funding				
<p>Funding is available in the Fiscal Year 2010-2011 Operating Budget of Austin Energy, Conservation Rebates and Incentives Fund.</p>				
Fiscal Note				
<p>There is no unanticipated fiscal impact. A fiscal note is not required.</p>				
Purchasing Language:				
Prior Council Action:				
For More Information:	Leslie Libby, Solar Program Manager, 482-5390; Fred Yebra, Director of Energy Efficiency Services, 482-5305.			
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on July 18, 2011 and the Resource Management Commission on July 19, 2011.			
MBE / WBE:				
Related Items:				
Additional Backup Information				
<p>Austin Energy requests approval to issue a Letter of Intent for a rebate to Lennar Homes, Austin, TX, for the installation of solar energy systems on 12 new homes in the Bradshaw Crossing, Colorado Crossing, and Stoney Ridge Crossing Subdivisions for a total amount not to exceed of \$120,000.</p> <p>The total installed cost is estimated to be \$252,646.43 and the rebate will cover approximately 47% of the cost. The rebate level for this project is \$3,000 per kW. The solar equipment, which meets Austin Energy program requirements, includes a total of 100 solar modules rated at 175 watts, 133 solar modules rated at 185 watts, and associated inverters rated at 95% efficiency. A total of 34.9 kW in demand savings is expected.</p> <p>This energy improvement will save an estimated 56,818 kWh per year—enough to provide electricity to six average Austin homes for a year—and produce an estimated 57 Renewable Energy Credits (RECs) per year. These savings are equivalent to the planting of 1,260 trees or 63 acres of forest in Austin's parks or the removal of 64,522 vehicle miles or 8 cars from Austin roadways. This project will save 37 tons of Carbon Dioxide (CO<sub>2</sub>), 46 pounds of Sulfur Dioxide (SO<sub>2</sub>), 51 pounds of Nitrogen Oxide (NOX), and 36 pounds of Carbon Monoxide (CO) from being emitted into the</p>				

atmosphere.

DRAFT

**Austin Energy  
Project Fact Sheet  
Lennar Homes  
Residential Solar Applications**

<b>File Number</b>	TBD
<b>Customer Name</b>	Lennar Homes
<b>Facility Address</b>	Bradshaw Crossing (78747), Colarado Crossing (78744), and Stoney Ridge (78617) Subdivisions
<b>Customer Contact</b>	Rachel Vineyard
<b>Phone Number</b>	512- 531-1378
<b>Estimated Rebate</b>	\$119,999.25
<b>Application Received Date</b>	July 8, 2011
<b>Number of Modules</b>	233
<b>Wattage per Module (STC)</b>	175 watts (100) and 185 watts (133)
<b>Inverter Efficiency</b>	ENPHASE M190 rated at 95%
<b>Solar Contractor</b>	Solar Community
<b>Contractor Contact</b>	Jeff Wolf
<b>Contractor Phone</b>	512-904-9006
<b>Estimated Installation Cost</b>	\$252,646.43
<b>Estimated kWh Savings</b>	56,818 kWh
<b>Estimated kW Demand Savings</b>	34.9 kW
<b>Estimated Date of Completion</b>	City Council will vote on this item during the July 2011 meeting. The project will be completed within 120 days.
<b>Site Information/Additional Comments</b>	

**CITY OF AUSTIN - PURCHASING  
RECOMMENDATION FOR COUNCIL ACTION  
VENDOR NAME: YOUR FLYERS DELIVERED**

**AGENDA DATE: 08/18/2011**

**SUBJECT:** Authorize award and execution of a 12-month requirement service agreement with YOUR FLYERS DELIVERED, Austin, TX, for the distribution of door hanging advertisements for Austin Energy's Power Saver™ Programs in an estimated amount not to exceed \$29,850, with three 12-month extension options in an estimated amount not to exceed \$29,980, for a total estimated contract amount not to exceed \$119,400.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$4,975 is available in the Fiscal Year 2010-2011 Operating Budget of Austin Energy. Funding for the remaining ten months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**PURCHASING:** Lowest bid of four bids received.

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on July 18, 2011.

**MBE/WBE:** This contract was awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

**FOR MORE INFORMATION CONTACT:** Terry V. Nicholson, Senior Buyer/512-322-6586

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This service agreement is for door-to-door distribution of door hanger sleeves and advertising material to promote Austin Energy's suite of Power Saver™ Programs to residential customers. Approximately 15,000 pieces of literature, printed on recycled-content paper, will be distributed door-to-door on a monthly basis. As many as 180,000 customers could receive literature as part of this program. The number of marketing pieces delivered to a residence is driven by program goals and may vary from month to month.

Austin Energy plans to use the contract to promote the following energy-saving programs:

- Refrigerator/Freezer Recycling – pick up and recycling of old, inefficient refrigerators and freezers, and a \$50 incentive.
- Free Thermostats – free programmable thermostats, including free installation and warranty, as well as water heater timers.
- Free Home Improvements: free weatherization services such as attic insulation, duct repair, and weather stripping to qualifying elderly and low-income families.

- Solar rebates for the installation of residential solar energy systems.
- Home Performance with Energy Star®: rebates for home improvements such as air conditioners, duct repair, attic insulation, solar screens, and radiant barriers to assist customers in reducing their electric consumption.

Door hanger marketing has proven an affective tool in informing customers about energy efficiency rebates and programs while fulfilling Austin Energy's goals of promoting the wise use of energy resources and reducing the demand for electric generation capacity.

MBE/WBE solicited: 6/4      MBE/WBE bid: 0/0

### **BID TABULATION**

IFB TVN0065 Door Hanger Delivery Service (3-line Items)

<b><u>VENDOR</u></b>	<b><u>Total Bid</u></b>
<b>Your Flyers Delivered Austin, TX</b>	<b>\$29,850</b>
Business & Personal Solutions Austin, TX	\$61,000
Austin Courier Austin, TX	\$130,020
Atwoods Delivery Service Austin, TX	\$225,000

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.





### **PRICE ANALYSIS**

- Adequate competition.
- Fifty-seven notices were sent, including six MBEs and four WBEs. Three bids were received, with no response from the MBE/WBEs.
- The pricing offered represents a decrease of 51% per piece delivered due largely to research from the Buyer in identifying additional suppliers thus increasing competition.

### **APPROVAL JUSTIFICATION**

- Lowest bid received. Your Flyers Delivered is not the current provider of this service.
- The Purchasing Office concurs with Austin Energy's recommended award.
- Advertised on the Internet.



<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L  <b>AGENDA</b> </div> <div style="display: flex; justify-content: space-around;">     </div>				
<b>Recommendation for Council Action (Purchasing)</b>				
Austin City Council	Item ID:	7791	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	July 28, 2011			
Department:	Purchasing			
Subject				
<p>Authorize award, negotiation, and execution of a 22-month contract with TUEFF-DAVIS ENVIROMEDIA, INC., Austin, TX, or the other qualified offeror to RFP No. SMH0120, for marketing services in an estimated amount not to exceed \$1,000,000, with one 24-month extension option in an estimated amount not to exceed \$800,000, for a total estimated contract amount not to exceed \$1,800,000.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$1,000,000 is available from the U.S. Department of Energy (DOE) as a result of the American Recovery and Reinvestment Act (ARRA) of 2009 for the grant period of May 27, 2010 to May 27, 2013. Funding for the extension option is contingent upon available funding in future budgets.</p>				
Fiscal Note				
<p>There is no unanticipated fiscal impact. A fiscal note is not required.</p>				
Purchasing Language:	Best evaluated proposal of four proposals received.			
Prior Council Action:	May 27, 2010 - Approved acceptance of \$10,000,000 grant from DOE amending the budget.			
For More Information:	Shawn Harris, Supervising Sr. Buyer / 505-7351			
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on July 18, 2011 and the Resource Management Commission on July 19, 2011.			
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program) by meeting the goals with 7% MBE and 4.1% WBE Subcontractor Participation.			
Related Items:				

### Additional Backup Information

In May 2010, the City of Austin received a \$10,000,000 American Recovery and Reinvestment Act of 2009 grant from the U.S. Department of Energy under its BetterBuildings program. Administered by Austin Energy's Distributed Energy Services, the grant's overarching mission is to increase participation in energy upgrade programs and create a sustainable market for a whole house approach to energy efficiency performance. This includes providing eligible customers a means to overcome first-cost barriers through energy efficiency loans.

The grant calls for an aggressive outreach campaign to engage property owners through effective marketing strategies that complement and enhance existing marketing and outreach for energy efficiency programs. Although Austin Energy has in-house marketing expertise, the accelerated demands of the federal stimulus grant require augmenting in-house capabilities to meet the aggressive timelines required by the federal program. Austin Energy requires expert assistance with marketing services that will result in the creation and maintenance of a "one stop information shop" for Austin Energy customers considering energy upgrades, as well as contractors, real estate professionals and other customers. This assistance is expected to include market research, outreach planning, creative strategy development and implementation, direct marketing, social marketing, media planning/placement, and web delivery strategy and implementation. This marketing contract will support the project by developing and delivering clear and compelling information about the benefits of energy upgrades and by providing coordinated information about tax credits and rebates.

A City of Austin team with marketing expertise evaluated the proposals and unanimously chose this proposal as the best to provide these marketing services. Evaluation criteria included qualifications and experience, responsiveness to program requirements, approach and management plan, cost and creativity.

This request allows for the development of an agreement with a qualified offeror that Council selects. If the City is unsuccessful in negotiating a satisfactory agreement with the selected offeror, negotiations will cease with that provider. Staff will return to Council so that Council may select another qualified offeror and authorize contract negotiations with this provider.

MBE/WBE solicited: 77/55

MBE/WBE bid: 0/0

#### M/WBE Summary

Participation goals stated in the solicitation were 6.98% MBE and 4.07% WBE. The recommended firm provided MBE/WBE Compliance Plans that were approved by the Small and Minority Business Resources Department.

#### Recommended Firm: Tuerff-Davis EnviroMedia, Inc.

#### NON MBE /WBE - PRIME

Prime – Tuerff-Davis EnviroMedia, Inc.	<u>\$736,200.</u>	<u>73.62%</u>
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<u>MBE Subcontractor Participation</u>	<u>\$ 70,000.</u>	<u>7.0%</u>
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<u>Hispanic</u>	<u>\$70,000.</u>	<u>7.0%</u>
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Agility Printing, LLC	\$70,000.	7.0%
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Austin, TX

Printing & Typesetting Services

<u>WBE</u>	<u>\$41,000.</u>	<u>4.1%</u>
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Xtreme Xhibits by Skyline, Inc.	\$20,500.	2.05%
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Austin, TX

Graphic Arts Services & Showcases, trophy cases & exhibit cases

VisionEdge Marketing	\$20,500.	2.05%
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Austin, TX

Website Analytics

<b><u>NON MBE/WBE</u></b>	<b><u>\$152,800.</u></b>	<b>15.28%</b>
Davis, Hibbits & Midghall	\$35,500.	3.55%
Portland, OR		
Research & evaluation		
URS Corp	\$38,000.	3.8%
Austin, TX		
Environmental Consulting		
Majestic Systems	\$71,800.	7.18%
Austin, TX		
Website programming & hosting		
Refresh Web	\$7,500.	0.75%
Austin, TX		
Search Engine Optimization		

#### **PROPOSAL ANALYSIS**

- a. Adequate competition.
- b. Eight hundred and eighty-five notices were sent, including 77 MBEs and 55 WBEs. Four proposals were received, with no response from the MBE /WBEs.

#### **APPROVAL JUSTIFICATION**

- a. Best evaluated proposal received.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

## Marketing Services to Support Energy Efficiency Upgrades RFP SMH0120

<b>Evaluation Category</b>	<b>Max. Points</b>	<b>Tuerff-Davis Enviromedia Inc Austin, TX</b>	<b>Sherry Matthews, Inc. DBA Sherry Matthews Advocacy Marketing Austin, TX</b>	<b>Hahn, Texas*</b>	<b>Sustineo Creative**</b>
<b>Qualifications and Experience (20 Max)</b>					
Conducting & Analyzing market research	5	4	3	*	*
Developing and Promoting marketing campaign	5	4	4	*	*
Developing, Deploying, and hosting web sites	5	4	3	*	*
Energy Efficiency or Renewable Energy Campaigns	5	2	2	*	*
Staff Skills & Experience, Proposed level of effort	5	3	3	*	*
<b>Responsiveness to Program Requirements (10 Max)</b>					
All program tasks and elements adequately addressed	5	5	4	*	*
Plan is realistic and effective strategy	5	4	4	*	*
<b>Approach &amp; Management Plan (30 Max)</b>					
Quality, efficiency, and fitness of proposed solution	10	8	8	*	*
Results and deliverables are consistent and clearly stated	5	4	4	*	*
Implementation plan & timeline are complete & appropriate	10	8	8	*	*
Long-term effectiveness of plan	5	4	4	4	*
<b>Cost Proposal (30 Max)</b>					
Proposer with lowest cost to the City will be given Maximum points, remaining given on a percentage ratio basis	30	30	30	*	*
<b>Creativity (10 Max)</b>					
Creative suggestions, ideas that help achieve program goals	5	4	4	*	*
Additional ideas that broaden or deepen scope	5	3	3	*	*
<b>Total Maximum Points Available</b>	<b>100</b>	<b>87</b>	<b>84</b>	<b>*</b>	<b>*</b>

\*Non-Responsive, Compliance Plan not approved by DSMBR

\*\* Non-Responsive, did not submit required Compliance Plan

As per Section 252.049 of the local government code, contents of a proposal shall remain confidential until a contract is awarded or as directed by the Texas Attorney General's Office. Therefore, pricing for the proposals have been omitted from this matrix.

**CITY OF AUSTIN – PURCHASING DEPT.  
RECOMMENDATION FOR COUNCIL ACTION  
VENDOR NAME: JOHNSON CONTROLS, INC.**

**AGENDA DATE: 8/18/11**

**SUBJECT:** Authorize award, negotiation and execution of a contract with JOHNSON CONTROLS, INC., Austin, TX for a motor upgrade on a YORK chiller for the Domain District Energy Cooling System for a total estimated contract amount not to exceed \$156,690.

**AMOUNT & SOURCE OF FUNDING:** Funding is available in the Fiscal Year 2010-2011 Capital Budget of Austin Energy.

**FISCAL NOTE:** A fiscal note is attached.

**PURCHASING:** Sole Source

**BOARD AND COMMISSION ACTION:** To be reviewed by Electric Utility Commission on 7/18/2011.





**MBE/WBE:** This contract will be awarded in accordance with Chapter 2-9D of the City Code (Minority-Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore no goals were established for this solicitation.

**FOR MORE INFORMATION CONTACT:** Karen Williams, Senior Buyer 512-322-6467

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The motor on the YORK chiller #9 at the Domain District Energy Cooling Plant has failed beyond repair and must be replaced with a new generation motor to restore the chiller to working conditions. The Domain Chilled Water Plant provides service to commercial and residential customers including IBM, two Simon Mixed Use Malls, the Westin Austin Hotel, Endeavor Real Estate Group, the Texas Culinary Academy, and two residential complexes. A functioning chiller is necessary to provide the capacity to meet Austin Energy's contractual chilled water obligations to these facilities.

Johnson Controls, Inc. is the original equipment manufacturer of YORK chillers and furnishes the chiller motor as a package, including specific engineering design necessary to manufacture the replacement motor. Johnson Controls is the only company capable of providing a motor with specific tolerances required to drive the compressor shaft for this chiller.

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L  <b>AGENDA</b> </div> <div style="display: flex; justify-content: space-around;">     </div>				
<b>Recommendation for Council Action (Purchasing)</b>				
Austin City Council	Item ID:	7771	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	July 28, 2011			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of Amendment No. 2 to a contract with COMP-UTILITY CORPORATION, Austin, TX for the purchase of Uninterruptible Power Supply (UPS) power modules and external battery system maintenance for the 911 back-up center at the Combined Transportation, Emergency &amp; Communications Center (CTECC) to extend the contract for one 12-month extension option in an estimated amount not to exceed \$14,919 with two additional 12-month extension options in an estimated amount not to exceed \$14,919 each, for a revised total estimated contract amount not to exceed \$106,383.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$14,919 is available in the Fiscal Year 2010-2011 Operating Budget of Austin Energy. Funding for the remaining extension options is contingent upon available funding in future budgets.</p>				
Fiscal Note				
<p>There is no unanticipated fiscal impact. A fiscal note is not required.</p>				
Purchasing Language:	Contract Amendment			
Prior Council Action:				
For More Information:	Karen Williams, Sr. Buyer (512) 322-6467			
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on July 18, 2011.			
MBE / WBE:	This contract was awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.			
Related Items:				

### Additional Backup Information

This contract will provide for the maintenance and repair of one American Power Conversion (APC) brand Uninterruptible Power Supply (UPS) unit and four cabinets of batteries located in the 911 Back-Up Center at the Combined Transportation, Emergency & Communications Center (CTECC). This mission critical equipment ensures uninterrupted power supply to critical equipment in the event of a power failure. It provides uninterrupted power to various 911 Public Safety Answering Points (PSAPS) for the Capital Area Council of Government (CAPCOG) and to critical servers used for regional radios by the City's Wireless Communications Services Organization. The equipment ensures the reliability and operation of Public Safety site systems and reduces the risk of unscheduled equipment downtime to the 911 Back-Up Center. In the event that CTECC is offline, the 911 Back-Up Center becomes the hub for City of Austin and Travis County 911 calls.

The periodic inspection and preventative maintenance services provided under this contract are in accordance with Original Equipment Manufacturer (OEM) performance and technical specifications and/or industry best practices for similar equipment. In addition to the established maintenance schedule, the contract also provides for both routine and emergency repair services of equipment 24 hours a day, seven days a week, including holidays, with the contractor responding within eight hours of notification in the event of an emergency failure.

As specified in the Interdepartmental Service Agreement dated 1/1/03 and amended 5/7/08, between Austin Energy (AE) and Communications and Technology Management (CTM), acting on behalf of CTECC, AE is responsible for providing all facility maintenance services for CTECC facility. AE pays contractors and bills CTM. CTM bills other owners according to their share of ownership as outlined in the Interlocal Agreement dated 8/14/01 between the City of Austin, the Texas Department of Transportation, the Travis County Sheriff's Office and the Capital Metropolitan Transportation Authority, and defines CTECC as a jointly-owned facility with the City of Austin at 80% and Travis County at 20%.

This contract was competitively bid and awarded in July of 2009. Amendment No. 1 was issued in 2010 to exercise the first extension option and for the replacement and installation of batteries for the system. This recommended Council action is to approve Amendment No. 2 and authorize award of the second 12-month extension option in an estimated amount not to exceed \$14,919 and the authorization to enter into the final two 12-month extensions at \$14,919 per extension option when appropriate, for a total estimated contract amount not to exceed \$106,383.

Action	Description	Amount
Original Contract awarded August 1, 2009	Original 12-month contract	\$ 14,919
Amendment No. 1	Exercise extension option # 1 and an administrative increase to allow for replacement batteries and installation	\$ 46,707
Proposed Amendment No. 2	Exercise the third Extension Option	\$ 14,919
Remaining extension options	Two remaining 12-month extension options	\$ 29,838
Total Revised Contract Amount		\$106,383



## Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	7790	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	July 28, 2011			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of a contract through the Texas Local Government Purchasing Cooperative (BuyBoard) with PHILPOTT MOTORS, LTD, Nederland, TX, for the purchase of thirty five light-duty hybrid vehicles in an amount not to exceed \$958,944.50.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$216,295.50 is available in the Fiscal Year 2010-2011 Vehicle Acquisition Fund. Funding in the amount of \$111,247.25 is available in the Fiscal Year 2010-2011 Capital Budget of Austin Energy. Funding in the amount of \$54,904.50 is available in the Fiscal Year 2010-2011 Capital Budget of Austin Water Utility. Funding in the amount of \$384,331.50 is available in the Fiscal Year 2010-2011 Operating Budget of the Public Works Department. Funding in the amount of \$192,165.75 is available in the Fiscal Year 2010-2011 Capital Budget of the Public Works Department.</p>				
Fiscal Note				
A fiscal note is attached.				
Purchasing Language:	Cooperative Purchase.			
Prior Council Action:				
For More Information:	Sharon Patterson, Senior Buyer, 972-4014			
Boards and Commission Action:	To be reviewed by the Water and Wastewater Commission on July 13, 2011 and the Electric Utility Commission on July 18, 2011.			
MBE / WBE:	This Cooperative Contract is exempt from the MBE /WBE Ordinance. This exemption is in compliance with Chapter 2-9D of the City Code (Minority –Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.			
Related Items:				



### Additional Backup Information

This contract is for the purchase of two replacement Ford Escape 4x2 Hybrid SUVs, sixteen new and fourteen replacement Ford Escape 4x4 Hybrid SUVs, and three replacement Ford Fusion Hybrid sedans. These vehicles will be used by various City Departments in the day-to-day operations of City business.

The Austin Climate Protection Program team and Fleet staff have worked together to develop a vehicle purchasing process in our progress towards our citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

All of these vehicles are powered by hybrid-electric technology. Improving the fuel economy of the vehicle also reduces greenhouse gas emissions in line with the amount of fuel not consumed.

The vehicles in this RCA have been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office.

Departments review the list of vehicles determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within the departments, and the proposed equipment was reviewed by the Fleet Service Center Manager to insure the specified vehicle is appropriate for the use.

All of these replacement vehicles have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each vehicle proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.



### Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	7746	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	July 28, 2011			
Department:	Purchasing			
Subject				
<p>Authorize award and execution of eleven contracts through the Texas Local Government Purchasing Cooperative (BuyBoard) with: EQUIPMENT SOUTHWEST, INC., Irving, TX for the purchase of one dump body and three loader attachments in an amount not to exceed \$262,992.40; JOHN DEERE SHARED SERVICES, INC., Moline, IL for the purchase of six tractor/loader/backhoes, two wheel loaders, and one rubber track loader in an amount not to exceed \$960,891.15; WAUKESHA-PEARCE INDUSTRIES, INC., Houston, TX for the purchase of two wheeled excavators in an amount not to exceed \$607,520.80; KINLOCH EQUIPMENT &amp; SUPPLY, INC., Arlington, TX for the purchase of one Vactor sewer body in an amount not to exceed \$207,323.51; COOPER EQUIPMENT CO., INC., San Antonio, TX for the purchase of two gooseneck trailers and one 7,500 gallon water tank in an amount not to exceed \$236,446.10; RUSH TRUCK CENTERS OF TEXAS LP, Buda, TX for the purchase of five cab and chassis and one street-flusher truck in an amount not to exceed \$573,150.00; TEXAN WASTE EQUIPMENT INC. dba HEIL OF TEXAS, Houston, TX for the purchase of seven refuse collection bodies in an amount not to exceed \$638,460.00; CHASTANG ENTERPRISES, INC., Houston, TX for the purchase of two cab and chassis in an amount not to exceed \$279,378.00; TIGER CORPORATION, Sioux Falls, SD for the purchase of one slope mower in an amount not to exceed \$99,225.52; TEREX UTILITIES, INC., San Antonio, TX for the purchase of one aerial device in an amount not to exceed \$118,182.00; WIRTGEN AMERICA, INC., Antioch, TN for the purchase of one milling machine and one drum roller in an amount not to exceed \$282,229.70.</p>				
Amount and Source of Funding				
<p>Funding in the amount of \$118,182.00 is available in the Fiscal Year 2010-2011 Capital Budget of the Austin Energy Utility. Funding in the amount of \$307,724.20 is available in the Fiscal Year 2010-2011 Capital Budget of the Austin Water Utility. Funding in the amount of \$99,225.52 is available in the Fiscal Year 2010-2011 Vehicle Acquisition Fund. Funding in the amount of \$1,155,854.02 is available in the Fiscal year 2010-2011 Capital Budget of the Public Works Department. Funding in the amount of \$1,674,553.40 is available in the Fiscal Year 2010-2011 Capital Budget of the Solid Waste Services Department. Funding in the amount of \$910,260.04 is available in the Fiscal Year 2010-2011 Capital Budget of the Watershed Protection Department.</p>				
Fiscal Note				
A fiscal note is attached.				
Purchasing Language:	Cooperative Purchase.			
Prior Council Action:				
For More Information:	Sharon Patterson, Senior Buyer/972-4014			
Boards and	To be reviewed by the Electric Utility Commission on July 18, 2011. To be reviewed by the			

<b>Commission Action:</b>	Water and Wastewater Commission on July 13, 2011.
<b>MBE / WBE:</b>	This cooperative contract is exempt from the MBE/WBE Ordinance. This exemption is in compliance with Chapter 2-9D of the City Code (Minority –Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.
<b>Related Items:</b>	

DRAFT

## Additional Backup Information

This contract is for the purchase of eighteen new and twenty replacement pieces of heavy-duty equipment to be distributed among Austin Energy, Austin Water Utility, Public Works Department, Parks and Recreation Department, Solid Waste Services Department, and the Watershed Protection Department.

The Austin Climate Protection Program team and Fleet staff have worked together to develop a vehicle and equipment purchasing process in our progress towards our citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

All of the pieces of equipment are powered with engines capable of burning biodiesel (B20) fuel. In line with Austin Climate Protection Program goals, B20 provides an approximate 25% reduction in greenhouse gas emissions versus using gasoline and an approximate 5% reduction versus using petro-diesel.

The equipment in this RCA has been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office.

Departments reviewed the list of equipment determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within the departments, and the proposed equipment was reviewed by the Fleet Service Center Manager to ensure the specified equipment is appropriate for the use.

All of the replacement equipment has met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each piece of equipment proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

This purchase includes the following heavy-duty equipment:

Austin Energy

1 Aerial Device – New

Austin Water Utility

4 Tractor/Loader/Backhoes – Replacements

Parks and Recreation

1 Slope Mower – Replacement

Public Works Department

1 Milling Machine – New

2 Gooseneck Trailers – New

1 Double Drum Roller – Replacement

1 Wheeled Excavator – Replacement

1 Wheel Loader – Replacement

1 Tractor/Loader/Backhoe with Hydraulic Hammer – Replacement

3 PB Loader Attachments – Replacements

Solid Waste Services





- 1 Dump Body and PB Loader Attachment – Replacement
- 1 Trailer-Mounted 7,500 Gallon Water Tank – New
- 2 Automated Refuse Collection Bodies – New
- 2 Cab and Chassis for Automated Refuse Collection Bodies – New
- 5 Dead-End Refuse Collection Bodies – 3 New, 2 Replacements
- 5 Cab and Chassis for Dead-End Refuse Collection Bodies – 3 New, 2 Replacements
- 1 Street Flusher Truck - New

Watershed Protection Department

- 1 Tractor/Loader/Backhoe – New
- 1 Rubber Track Loader – New
- 1 Wheel Loader – Replacement
- 1 Wheeled Excavator – Replacement
- 1 Vactor Sewer Cleaner Body – Replacement

The Purchasing Office conducted an analysis to determine that all of these contracts are the best value to the City. These contracts offered the lowest prices and are able to provide equipment that fully meets the needs of the using departments. Equipment Southwest, Inc., John Deere Shared Services, Inc.,

Waukesha-Pearce Industries, Inc., Kinloch Equipment and Supply, Inc., Cooper Equipment Company, Inc., Rush Truck Centers of Texas LP, Texan Waste Equipment, Inc. dba Heil of Texas, Chastang Enterprises, Inc., Tiger Corporation, Terex Utilities, Inc., and Wirtgen America, Inc. are contracted through BuyBoard to supply these types of specialized heavy-duty equipment to other public entities statewide as a result of a competitive bidding process. Utilizing the BuyBoard contracts provides for volume discount pricing as well as the earliest opportunity to place the City's equipment orders.

<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L  <b>AGENDA</b> </div> <div style="display: flex; justify-content: space-around;">     </div>				
<b>Recommendation for Council Action (Purchasing)</b>				
Austin City Council	Item ID:	7776	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	July 28, 2011			
Department:	Purchasing			
Subject				
Authorize award and execution of a contract with CALDWELL COUNTRY CHEVROLET, Caldwell, TX for the purchase of twelve Chevrolet Tahoes in an amount not to exceed \$331,619.45.				
Amount and Source of Funding				
Funding in the amount of \$204,020.30 is available in the Fiscal Year 2010-2011 Vehicle Acquisition Fund. Funding in the amount of \$91,599.15 is available in the Fiscal Year 2010-2011 Capital Budget of Austin Energy.				
Fiscal Note				
A fiscal note is attached.				
Purchasing Language:	Best evaluated bid of two bids received.			
Prior Council Action:				
For More Information:	Sharon Patterson, Senior Buyer, 972-4014.			
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on July 18, 2011.			
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority – Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.			
Related Items:				

Additional Backup Information

This contract is for the purchase of four new and eight replacement Model Year 2011 Chevrolet Tahoes which will be assigned to Austin Energy, the Austin Police Department, and the Emergency Medical Services Department.

The Austin Climate Protection Program team and Fleet staff have worked together to develop a vehicle purchasing process in our progress towards our citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

All of these trucks are powered by E85 flex fuel, meaning they can operate on a blend of 85% ethanol with 15% gasoline. E85 provides roughly a 15% reduction in greenhouse gas emissions relative to gasoline.

In order to determine the best value to the City, evaluation criteria included cost of the vehicles, local economic impact, markup to dealer cost on accessories and equipment, and the hourly labor rate to install accessories and equipment. The vehicles in this RCA have been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office. Departments review the list of vehicles determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within the departments, and the proposed equipment was reviewed by the Fleet Service Center Manager to insure the specified vehicle is appropriate for the use. All of these replacement vehicles have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each vehicle proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

The vehicles in this purchase will be assigned to the following City Departments:

<u>Austin Energy</u>	Three 4x4 Chevrolet Tahoes – 1 New, 2 Replacement
<u>Austin Police Department</u>	Five 4x2 Chevrolet Tahoes – Replacements
<u>Emergency Medical Services</u>	Four 4x2 Chevrolet Tahoes – 3 New, 1 Replacement

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

**BID TABULATION**

IFB Best-Value No. SAP0126  
(2 line items)

<b>Caldwell Country Chevrolet Caldwell, TX</b>	<b>\$350,634.00</b>
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Gunn Chevrolet, Ltd. Live Oak, TX	*
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\* Gunn Chevrolet withdrew its bid; therefore, it will not be considered for award.  
A copy of the complete bid tabulation is on file in the Purchasing Office.

**PRICE ANALYSIS**

- Adequate competition.
- Seventy-one notices were sent. There are no known MBE/WBEs available for this commodity.
- The pricing represents a 3% increase to the last purchase made in May 2010 utilizing the Houston-Galveston Area Council of Governments Cooperative Purchasing Program (HGAC). The increase to last year's purchase represents a GM/Chevrolet factory-mandated price increase. These prices are equivalent to what the City would pay if the vehicles were purchased using the HGAC Cooperative.

**APPROVAL JUSTIFICATION**

- Best-evaluated bid received. Caldwell Country Chevrolet is the current provider of these vehicles.
- The Purchasing Office concurs with Fleet's recommended award.
- Advertised in the Austin American-Statesman and on the Internet.





**EVALUATION MATRIX**  
**Invitation for Bid -- Best Value**  
**IFB - 7800 - SAP0126**

**Tahoos**

DESCRIPTION	MAX POINTS	BIDDER	BIDDER
		Caldwell Country Chevrolet Caldwell, TX	*Gunn Chevrolet Live Oak, TX
Vehicle Prices	70	70	
Local Economic Impact	15	0	
Percentage Markup On Accessories	10	10	
Hourly Labor Rate	5	5	
TOTAL POINTS		85	

\* Gunn Chevrolet withdrew its bid.



<div style="text-align: center;"> A U S T I N C I T Y C O U N C I L  <b>AGENDA</b> </div> <div style="display: flex; justify-content: space-around;">     </div>				
<b>Recommendation for Council Action (Purchasing)</b>				
Austin City Council	Item ID:	7769	Agenda Number	<ITEM_OUTLINE>
Meeting Date:	July 28, 2011			
Department:	Purchasing			
Subject				
Authorize award and execution of a contract with CALDWELL COUNTRY CHEVROLET, Caldwell, TX, or one of the other qualified bidders for IFB-BV SAP0123, for the purchase of five 15-passenger vans in an amount not to exceed \$114,880.				
Amount and Source of Funding				
Funding in the amount of \$91,904 is available in the Fiscal Year 2010-2011 Vehicle Acquisition Fund. Funding in the amount of \$22,976 is available in the Fiscal Year 2010-2011 Capital Budget of Austin Energy.				
Fiscal Note				
A fiscal note is attached.				
Purchasing Language:	Best evaluated bid of four bids received.			
Prior Council Action:				
For More Information:	Sharon Patterson, Senior Buyer, 972-4014			
Boards and Commission Action:	To be reviewed by the Electric Utility Commission on July 18, 2011.			
MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority – Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.			
Related Items:				

### Additional Backup Information

This contract is for the purchase of five replacement passenger vans which are capable of transporting up to 15 passengers. Four of the vans will be assigned to the Fleet Service's rental pool and one will be assigned to Austin Energy.

The Austin Climate Protection Program team and Fleet staff have worked together to develop a vehicle purchasing process in our progress towards our citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

In order to determine the best value to the City, evaluation criteria included cost of the vans and local economic impact.

All of these vehicles are powered by E85 flex fuel, meaning they can operate on a blend of 85% ethanol with 15% gasoline. E85 provides roughly a 15% reduction in greenhouse gas emissions relative to gasoline.

Departments review the list of vehicles determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within the departments, and the proposed equipment was reviewed by the Fleet Service Center Manager to insure the specified vehicle is appropriate for the use.

All of these replacement vehicles have met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each vehicle proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

This request allows for the execution of a contract with a bidder, who provides the best value to the City, that Council selects. If this bidder does not execute a contract with the City, staff will return to Council so that Council may select another best-value bidder and authorize a contract with this bidder.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

#### **BID TABULATION**

IFB Best-Value No. SAP0123  
(1 line item)

Caldwell Country Chevrolet Caldwell, TX	\$114,880
Caldwell Country Ford Caldwell, TX	\$116,830
Rush Truck Centers of Texas LP New Braunfels, TX	\$128,460
Classic Chevrolet Sugar Land LLC Sugar Land, TX	\$142,735

A copy of the complete bid tabulation is on file in the Purchasing Office and on the City of Austin, FASD Purchasing website.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Fifty notices were sent, four bids were received. There are no known MBE /WBEs available for this commodity.
- c. This is the first recent purchase for this item; therefore, there is no pricing history available.

**APPROVAL JUSTIFICATION**

- a. Best-evaluated bid received.
- b. The Purchasing Office concurs with Fleet's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.

DRAFT

**EVALUATION MATRIX**  
**Invitation for Bid -- Best Value**  
**IFB - 7800 - SAP0123**

**Transport Vans, 15 Passengers**

DESCRIPTION	MAX POINTS	BIDDER	BIDDER	BIDDER	BIDDER
		Caldwell Country Chevrolet	Caldwell Country Ford	Rush Truck Centers	Classic Chevrolet
Vehicle Pricing	85	85	84	76	68
Local Economic Impact	15	0	0	0	0
<b>TOTAL POINTS</b>		85	84	76	68

AUSTIN ENERGY  
FY 2011 BUDGET TO ACTUAL (Budget Based Statement)



Unaudited Results

\$ in Thousands

	May 2011 Year to Date Actual	May 2011 Year to Date Budget	Variance	Percent
<b><u>REVENUES</u></b>				
Service Area Base Revenue	\$ 361,208	\$ 345,864	\$ 15,344	4.4%
Bilateral & Ancillary Service Sales	8,851	15,000	(6,149)	-41.0%
Transmission Service Revenue	40,841	37,683	3,158	8.4%
Transmission Rider	6,873	4,816	2,057	42.7%
Miscellaneous Revenue	23,548	22,402	1,146	5.1%
Interest Income	5,139	3,864	1,275	33.0%
<b>Total Operating Revenue Without Fuel Revenue</b>	<b>446,460</b>	<b>429,629</b>	<b>16,831</b>	<b>3.9%</b>
Fuel & Green Choice Revenue	255,776	291,895	(36,119)	-12.4%
<b>Total Operating Revenue</b>	<b>702,236</b>	<b>721,524</b>	<b>(19,288)</b>	<b>-2.7%</b>
<b><u>OPERATING REQUIREMENTS</u></b>				
Fuel and Green Power Expense	255,776	291,895	36,119	12.4%
<b><u>Department O&amp;M Without Fuel</u></b>				
Department O&M	123,290	130,980	7,690	5.9%
Transmission Service Expense	45,062	43,979	(1,083)	-2.5%
South Texas Project O&M	43,673	39,522	(4,151)	-10.5%
Fayette Power Project O&M	19,398	19,668	270	1.4%
Call Center	17,318	22,603	5,285	23.4%
Energy Conservation Rebates	7,370	8,868	1,498	16.9%
Bad Debt Expense	2,081	2,017	(64)	-3.2%
Administrative Support Transfer	11,392	11,392	0	0.0%
<b>Total Operating O&amp;M Without Fuel</b>	<b>269,584</b>	<b>279,029</b>	<b>9,445</b>	<b>3.4%</b>
<b>Total Operating Requirements</b>	<b>525,360</b>	<b>570,924</b>	<b>45,564</b>	<b>8.0%</b>
<b><u>DEBT SERVICE REQUIREMENTS</u></b>				
Revenue Bond & Other Obligations	83,629	83,129	(500)	-0.6%
<b>Total Debt Service Requirements</b>	<b>83,629</b>	<b>83,129</b>	<b>(500)</b>	<b>-0.6%</b>
<b><u>TRANSFERS/USES OF COVERAGE</u></b>				
General Fund Transfer	77,250	77,250	0	0.0%
Electric CIP Transfer	49,343	49,343	0	0.0%
Economic Incentive Fund Transfer	506	506	0	0.0%
<b>Total Transfers</b>	<b>127,099</b>	<b>127,099</b>	<b>0</b>	<b>0.0%</b>
<b>Total Requirements Without Encumbrances</b>	<b>736,088</b>	<b>781,152</b>	<b>45,064</b>	<b>5.8%</b>
<b>Total Encumbrances</b>	<b>13,711</b>	<b>13,711</b>	<b>0</b>	<b>0.0%</b>
<b>Total Requirements</b>	<b>749,799</b>	<b>794,863</b>	<b>45,064</b>	<b>5.7%</b>
<b>CHANGE TO BEGINNING BALANCE</b>	<b>\$ (47,563)</b>	<b>\$ (73,339)</b>	<b>\$ 25,776</b>	<b>35.1%</b>

## Breakdown of Fuel &amp; Green Choice Revenue

	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Fuel	236,153,922	273,070,798	36,916,876
GreenChoice	19,622,141	18,824,567	(797,574)
	<u>255,776,063</u>	<u>291,895,365</u>	<u>36,119,302</u>

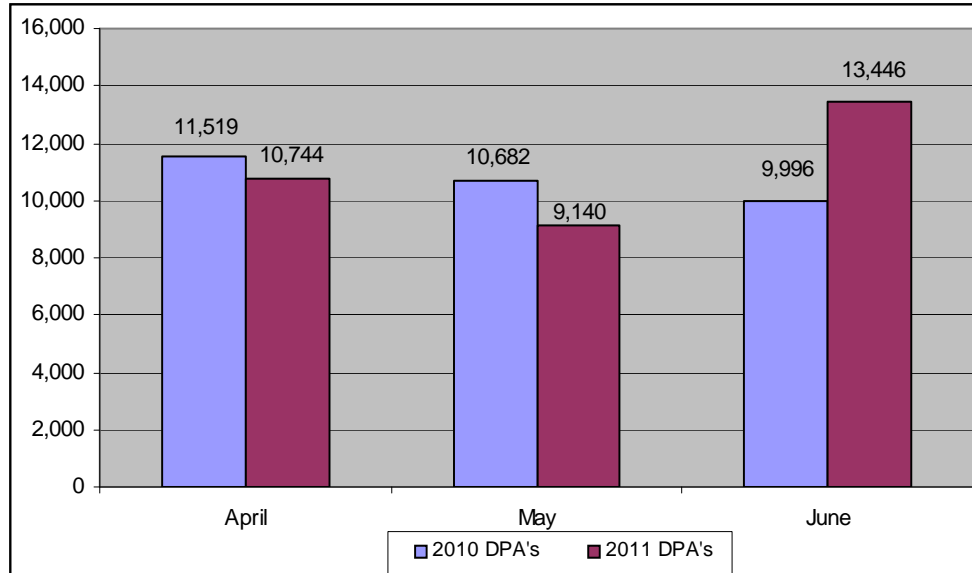


## Monthly Deferred Payment Agreement and Disconnection Report Customer Care Division July 2011

### Deferred Payment Agreements (DPAs)

Month	2010 DPAs	2011 DPAs
April	11,519	10,744
May	10,682	9,140
June	9,996	13,446
Monthly Total	32,197	33,330

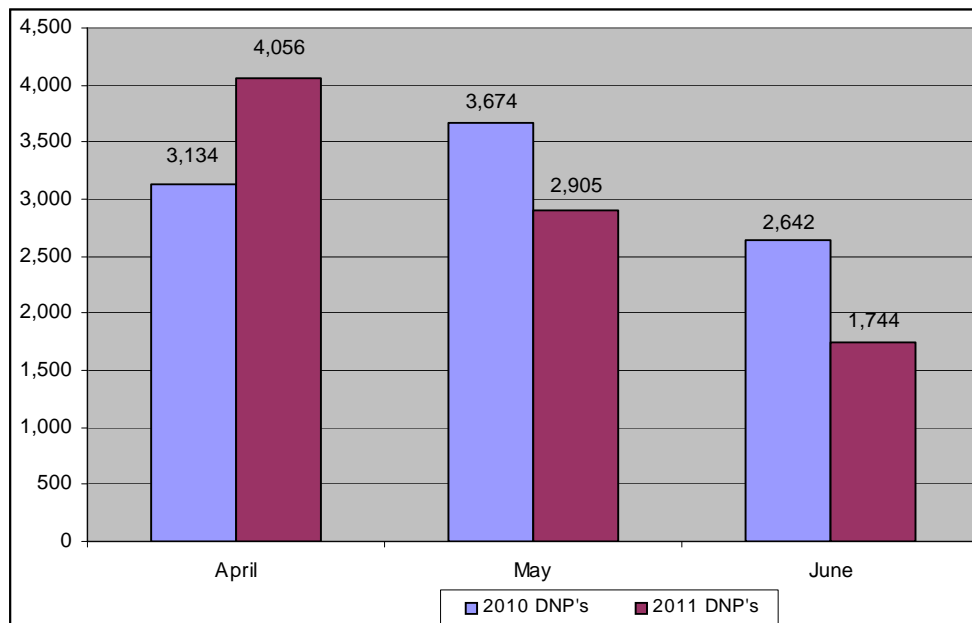
**Note:** For June 2011 there was a 35% increase in the number of DPAs written compared to the number written in June 2010.



### Residential Disconnections

Month	2010 Disconnects	2011 Disconnects
April	3,134	4,056
May	3,674	2,905
June	2,642	1,744
Monthly Total	9,450	8,705

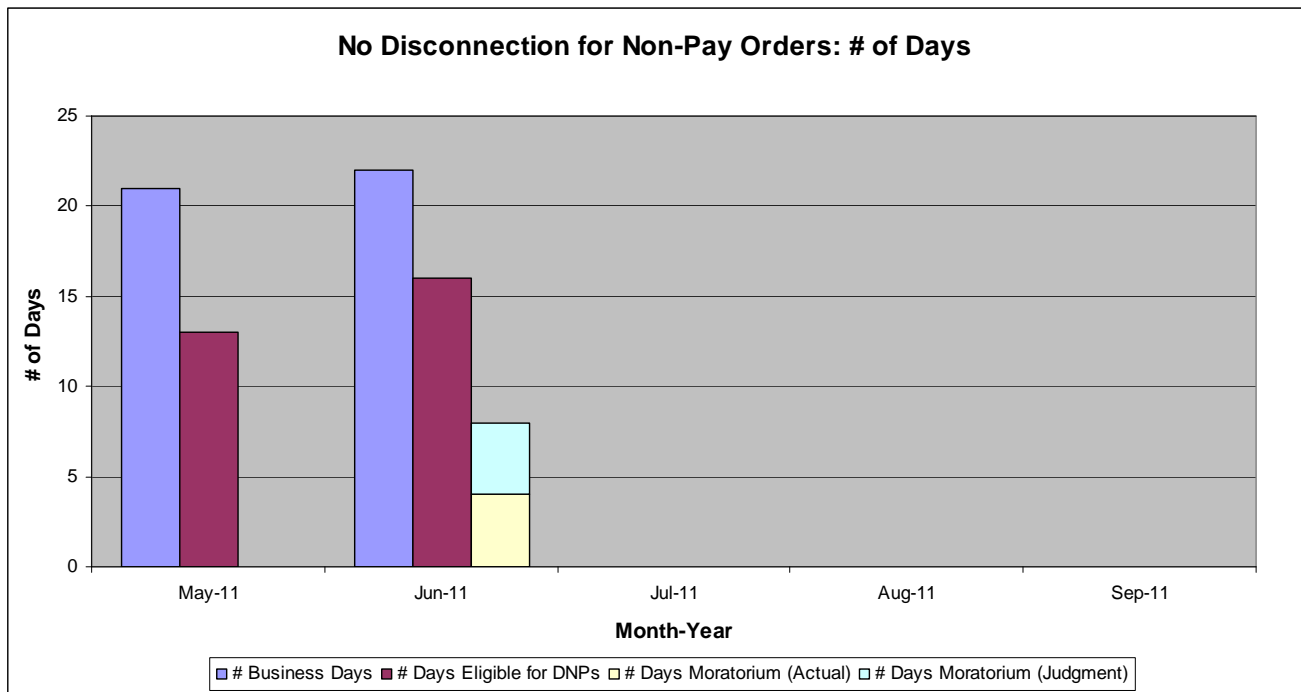
**Life Support Information** For the month of June 2011, 162 customers were identified as Medically Vulnerable. 36 accounts received 24-hour notices and 0 accounts were disconnected (due to payment being received or payment arrangement being activated). 178 requests were received for Medically Vulnerable status in June 2011; 166 requests were received for Medically Vulnerable status in June 2010.



### Summer Moratorium Information

For the month of June 2011, Austin Energy has recorded a total of 22 business days with 16 eligible to create disconnect for non-payment (DNP) service orders. Austin Energy implemented the summer weather moratorium on 8 days, and DNPs were not issued on June 13, 14, 17, 20, 21, 22, 27, and 28 due to the combination of actual plus forecasted heat index. For June of 2010, Austin Energy instituted weather moratorium on 3 days.

	<b># Business Days</b>	<b># Days Eligible for DNPs</b>	<b># Days Moratorium (Actual)</b>	<b># Days Moratorium (Judgment)</b>
May-11	21	13	0	0
Jun-11	22	16	4	4







Austin Energy will be seeking City Council approval of one or more long term wind power purchase agreements. City Council Resolution No. 20110310-003 requires that the following information be made publically available not less than 30 days before formal public discussion on the proposed agreements:

**1. Description of the type of resource, e.g. wind, solar, gas combined cycle etc.**

Wind

**2. Generation Capacity (Total Megawatts)**

Approximately 291 MW

**3. Expected technology and cost discussion – fixed, variable and expected cost range**

The recommended resources are on-shore wind projects with turbines from 1.6MW to 2.3 MW in size. The recommended resources are expected to have fixed prices over the term of the power purchase agreement with prices in the \$35-\$45/MWh range.

**4. Discussion of how the resource fits into the portfolio, base load, peaking or intermittent.**

As a wind resource, energy output will be intermittent and vary by time of year and day based on atmospheric conditions. Compared to wind projects in West Texas, the recommended projects are expected to produce energy that is more consistent over the course of year and more closely aligned with peak demand due to their location in South Texas and proximity to the coast.

**5. Expected date for energy to be available**

December 2012

**6. Expected timing and impact to resource plan and affordability goals**

The recommended projects are expected to be online by December 2012. They are intended to help address the Resource Plan wind additions slated for 2011 (200MW) and 2013(150 MW). The recommended projects are expected to support achievement of affordability goals since they offer pricing that is 1) expected to maintain or slightly lower forecasted energy costs and 2) will not increase over time.

**7. Update on existing pending resource acquisitions**

The 30 MW Webberville Solar Project is under construction and expected to commence operation by December 2011. The 100 MW Nacogdoches Biomass Project is under construction and expected to commence operation by summer 2012.

**8. Current efficiency offsets achieved since 2007**

Since 2007 223 MW of peak demand reduction and 442,555,676 kWh of energy savings have been achieved.

## **9. Current renewable energy split between Green Choice and fuel charge**

The 2011 renewable energy supply is projected to be split 71% GreenChoice and 29% fuel charge.

## **10. Update on status of federal or state environmental legislation**

There is no significant state or federal environmental legislation with potential impacts to the electric utility sector pending or anticipated at this time. In addition, these projects will not be impacted by new emission standards recently announced by the EPA and will support AE's compliance with the new standards.

## **11. Overview of resource(s) being sought**

The focus of this solicitation was to acquire additional utility scale renewable energy resources to help meet Austin Energy's renewable energy goals. The RFP requested proposals for up to 200 MW for wind or solar resources.

The recommended resources consist of two projects totaling approximately 291 MW located in South Texas. The projects are expected to be online in the fourth quarter of 2012. These wind resources were determined to have the best cost and resource benefit of the proposals received.

## **12. Discussion and cost for possible alternatives to the acquisition**

As noted in item 3, the recommended projects are expected to cost \$35-\$45/MWh and have fixed pricing over the contract period. Comparable pricing for utility scale solar power would be \$90-\$100/MWh and would generally remain fixed. The primary non-renewable generation alternative would be natural gas based power. Current market pricing for a gas based energy only purchase would be approximately \$36-\$44/MWh but would not be fixed. The pricing estimates do not reflect differences in resource dispatch characteristics or transmission delivery cost.

## **13. Impact on affordability and Resource Plan goals - Renewable and energy efficiency targets, carbon, affordability, and bill impacts**

The recommended projects support the Resource Plan goal of reaching 35% renewable energy by 2020. The projects replace an expiring wind contract and add additional wind resources for a net addition of 214 MW. These projects, combined with already contracted renewable resources, are expected to raise AE's renewable energy portfolio to approximately 26% once fully operational. As renewable energy projects, they do not emit carbon dioxide or other air emissions. The recommended projects are expected to support achievement of affordability goals since they offer pricing that is 1) expected to maintain or slightly lower forecasted energy costs and 2) do not escalate over time. Based on current projections, the recommended projects are expected to have a negligible impact on customer bills.

**UPCOMING PROCUREMENTS BY AUSTIN ENERGY - Purchasing Department Report • Electric Utility Commission • July 18, 2011**

	PROJECT NAME	ESTIMATED AMOUNT	CUSTOMER	ESTIMATED COUNCIL	DESCRIPTION
1	Forklift Lease Agreement	\$136,000/yr	Electric Service Delivery/Finance	August	Master lease agreement for seven forklifts for various AE locations
2	OPGW Cable	\$240,000/yr	Electric Service Delivery	August	Master Agreement for the purchase of Optical Power Ground Wire (OPGW) cable on an as-needed basis for new installations of communication networks between substations
3	Credit Information Database	100,000/yr	Customer Care	August	Online credit information database used to qualify new customers
4	Heavy Equipment Lease	\$450,000/yr	Electric Service Delivery/Finance	August	Master Agreement for the lease of heavy equipment such as aerial devices, digger derricks, service bodies and cranes
5	Chillers	\$145,000	Distributed Energy Services	August	Purchase of 2 Chillers, 1 for Conley-Guerrero Center and 1 for Givens Rec. Center with grant funding.
6	Implementation and support services of the IBM FileNet software	\$5,957,000	Workforce Dev & Risk Mgmt	August	Implementation for upgrade of the existing FileNet P8 software and Maintenance adding 4 years support of the IBM FileNet Enterprise Content Management software
7	811 Property Lease	\$100,000	Workforce Dev & Risk Mgmt	August	Increase contract amount to existing lease for additional expenses, services required through end of term on 10/31/11.
8	Appliance Replacement & recycling Program	\$535,000/yr	Distributed Energy Services	October	Program to replace old, high energy consuming appliances with more efficient equipment
9	Station Post Insulators	\$180,000	Electric Service Delivery	October	Purchase of station post insulators for planned upgrades at substations
10	Wood Poles	\$500,000/yr	Electric Service Delivery/Finance	October	Master Agreement for the purchase of wood poles on an as-needed basis
11	Gas Turbine Maintenance	\$16M over 6 years	Power Supply & Market Operations	October	Master Agreement for maintenance services for gas turbines at Decker and Sand Hill
12	Weatherization Kits	\$500,000	Distributed Energy Services	October	Weatherization kits provided to volunteers in the PowerSaver Program
13	Power Plant & Chiller Plant Maintenance	\$2,700,000/yr	Power Supply & Market Operations	October	Maintenance contract for the power and chiller plants, replacing existing contract which is expiring
14	Network Transformers	\$1,100,000/yr	Electric Service Delivery	October	Master Agreement for the purchase on an as-needed basis of network transformers
15	Electrical Supplies Agreement	\$550,000/yr	Electric Service Delivery/Finance	October	Master Agreement for the purchase of various electric supplies

**ELECTRIC UTILITY COMMISSION**  
**Tentative Schedule of Upcoming Briefings, Reports and Topics**  
**In addition to Financial (Jan-Oct), Procurements, and DPA/Disconnection (May-Sept) Reports**

**AUGUST 15, 2011**

- FY 2011-2012 Budget Presentation, Action (Hart)
- Rate Redesign Process (Weis, Little, Dreyfus)
- Annual Performance Report FY 2010 (Mele)
- Report on M/WBE Goals (Purchasing Dept; emailed)

**SEPTEMBER 1, 2011**

Additional meeting to discuss Rate Redesign Process – staff recommendations

**SEPTEMBER 19, 2011**

- Rate Redesign Process (Weis, Little, Dreyfus)

**OCTOBER 3, 2011**

Additional meeting to discuss Rate Redesign Process

**OCTOBER 17, 2011**

- Election of Officers
- Rate Redesign Process (Weis, Little, Dreyfus)

**NOVEMBER 14, 2011**

- Rate Redesign Process (Weis, Little, Dreyfus)
- Adopt 2012 meeting schedule
- Report on M/WBE Goals (Purchasing Dept; emailed)

**DECEMBER 19, 2011**

- Rate Redesign Process (Weis, Little, Dreyfus)